## INVESTOR PRESENTATION

Q3 FY 2023-24

Sify is your digital bridge for transformation, built on our world class digital IT infrastructure, digitalized services & core digital platforms.

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**S1** 

### **25 YEARS OF TRANSFORMATION**





Cloud platform – Public, Private and Hybrid

> DIGITAL ICT SERVICES PROVIDER Launch of Enterprise Cloud services

### DIGITAL TRANSFORMATION SERVICES PROVIDER

Launch of end-to-end **digital** services

#### RELEVANCE

Products and Services always aligned to market trends and customer need

#### INVESTMENTS

Investments in line with market trend and strategic objectives

#### ACHIEVEMENTS

Recognized as a trend setter or leader in multiple lines of business

### GROWTH

Sify 4.0

Digital

First

Consistent growth through investments and customer engagements

## GROUP COMPANIES







NETWORK SERVICES Sify Technologies Ltd. DATA CENTER INFRASTRUCTURE Sify Infinit Spaces Ltd. CLOUD & DIGITAL SERVICES Sify Digital Services Ltd.



## Sify 4.0 - the digital bridge for transformation



- Cloud adjacent Data Centers
- Hosted Private Cloud as a Service
- Hyperscale Cloud Services
- Hosted AI Platform (Multi Instance GPU) as a Service
- On Demand Customer Provisioned Network
- Hyperscale Cloud Interconnects
- Edge Connect Services Pvt 5G & Wi-Fi
- Zero Trust Security
- SD WAN & SASE



- IT Managed Services
- Network Managed Services
- Security Managed Services
- Multi-Cloud Platform
- Modern App Development as a Service, DevSecOps
- Full Stack Observability Platform



- Digital Asset Management Platform
- Digital Dealer Management Platform
- Digital Augmentation Platform (eLearning, AR/VR)
- Digital Assessment Platform
- Enterprise Applications Services: SAP, Oracle, Microsoft

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## ICT Services: Key Facts

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PEOPLE	<b>700+</b> DC, Cloud & Manage Services Team	ed Network Experts	<b>100+</b> Certified Security Experts	PRESENCE	<b>Global</b> India (HQ)   US UAE   Singapo			
CUSTOMERS	500+ Cloud clients	<b>500+</b> Data Center Clients	<b>700+</b> Network Clients	70+ Private C clients	Cloud & DR	<b>50+</b> CDN & Cloud Security clien		
PROJECTS	50+ IT Ops Transformation projects 500+ Data Center services projects executed		<b>300+</b> Data Center Migration projects		80+ Platforr Projects	n Migration		
VOLUME	<b>22K+</b> Managed Tickets pe Month	er Network Devices	<b>91k+</b> Managed Mailbox		<b>5000+</b> Security Devices		<b>7 Petabyte</b> Managed Storage and Back-up	

## Network Connectivity - An Overview

Over 2 decades of expertise in building and operating infrastructure for over 3000 Enterprise Customers



## WAN Coverage in 1600+ cities

- SDN powered enterprise networks
- Submarine network capacities to Europe, ME, & SE Asia

### Wireless Network

- Fixed wireless coverage across all major cities in India
- Engineered technology suiting enterprise needs

## Open CLS serving

- Europe/Asia cables
- Mumbai CLS (Versova)
- Chennai CLS in progress

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### Long Distance Express Network

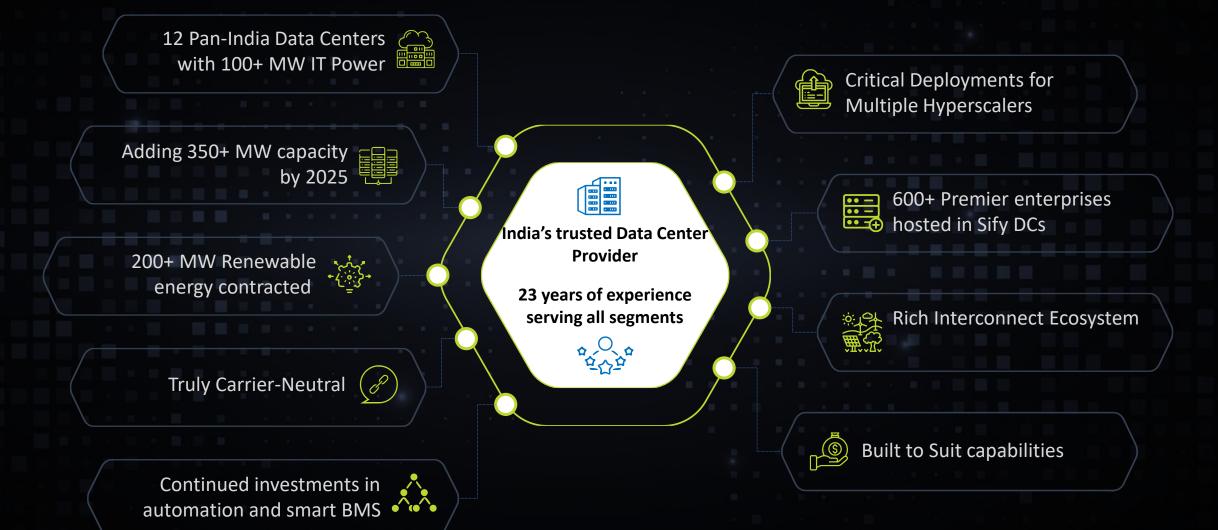
- Major national trunk low latency routes
- Resilient at scale

## Hyperscale infra in

### 7 metros

- Data-centric topology
- Gigabit bandwidths
- Expansion to 20 cities

### DATA CENTER SERVICES – AN OVERVIEW



### **Digital Services Platform**

### **Customer Experience**

- Digital Asset Management Platform
- Digital Distributor Management Platform

### **Operational Excellence**

- Full Stack Observability Platform (FSO)
- AllOps Automation Platform (AOAP)

### **Data and Analytics**

- Distributed Cloud Intelligent Edge as a Service (DCIEaaS)
- Sify Industrial Application Platforms – SAP|ORACLE|MSFT

### **Talent and Culture**

- Digital Assessment Platform
- Digital Augmentation Platform – AR|VR|MR

Sify Digital Service offerings cater to Day 2 of the digital transformation journey building upon the foundation laid on Day 1 Key components include but not limited to

- Enhance customer experience: Focus on improving customer experience through digital channels and touchpoints.
- Foster Operational excellence: Comprehensive visibility and actionable insights for optimized performance, automation of processes, governance and compliance
- Enable data-driven decision-making: Establish data governance frameworks and analytics capabilities to leverage data for insights and decision-making.
- Foster a digital culture: Drive a cultural shift within the organization to embrace digital transformation.

## What makes SIFY UNIQUE

Single partner for Managed Services across DC/Cloud/NoC/SoC/EUS/Non-IT

Catalogue Driven & Optimized Hybrid delivery model

Best of Breed MSP Tools, Proactive monitoring, Single Pane of Glass

Full suite of ITIL service elements, process compliance

PEOPLE PROCESS TOOLS INNOVATION Partner to address future Transformation initiatives

**Productivity improvement** with Automation and Event co-relation

SLA based service with real time measurement & dashboards

# SIFY as your strategic long-term partner

Matured Delivery for Cloud, Network, Infrastructure and Application Managed Services and Migrations

Trusted Hybrid Cloud Advisor Support choice of deployments Network Services SDN based self service access to Cloud and DCs

Single Vendor for end-to-end Uptime SLA

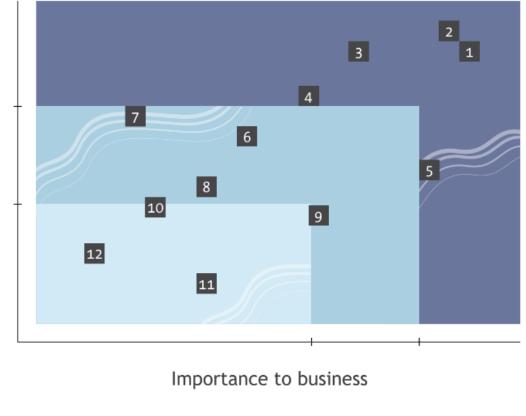
DIGITAL TRANSFORMATION

> Invested in State of art Tools and Automation Sify CMP, FlashNet, OnNet InfinitDigital Platform

Integrated play across Network, Data Center, Cloud Applications and Security towards Digital Transformation Digital Services Implementation and Conversion towards Application Modernization

## ESG and Materiality reporting

Low



Moderate

High

Sify'	s material topics	UN SDGs impacted
1	Customer delight	8 alternation
2	Data privacy & IT security	9 stranster 11 stranster Alles
3	Regulatory & compliance	16 million New York Strategy (Northernal) Northernal (Northernal) No
4	Business ethics	12 International Action of the Second
5	Product innovation	9 stratement 11 internet 12 internet
6	Employee engagement	3 sintentina →√↔ 8 sintentina ****
7	Energy efficiency & management	9 minute         92 minute         12 minute         13 minute           10         100         100         100         100
8	Diversity & inclusion	5 mm: (=)
9	Procurement & supply chain	9 sectores 17 sectores
10	Water management	
11	GHG emissions	2 ===== ☆ 2 ===== ☆ 2 ===== 2 ==== 2 === 2 ==== 2 ==== 2 ==== 2 ==== 2 = === 2 = = 2 = === 2 = = 2 = =
12	Community engagement	3 securities →√√→ 4 securit

Importance to stakeholders

## FINANCIAL METRICS – Q3 LAST 5 YEARS



In \$ MN in constant currency 1 USD @ INR 83.1164 (Dec 31, 2023) (Unaudited)

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## REVENUE SHARE – 3 BUSINESSES

**32%** DATA CENTER SERVICES 40% NETWORK SERVICES **28%** DIGITAL SERVICES



