



A Fortune India 500 Company

Q1 FY 2021-22
April to June 2021

investor presentation

AGENDA

1

INDIA GROWTH DRIVERS

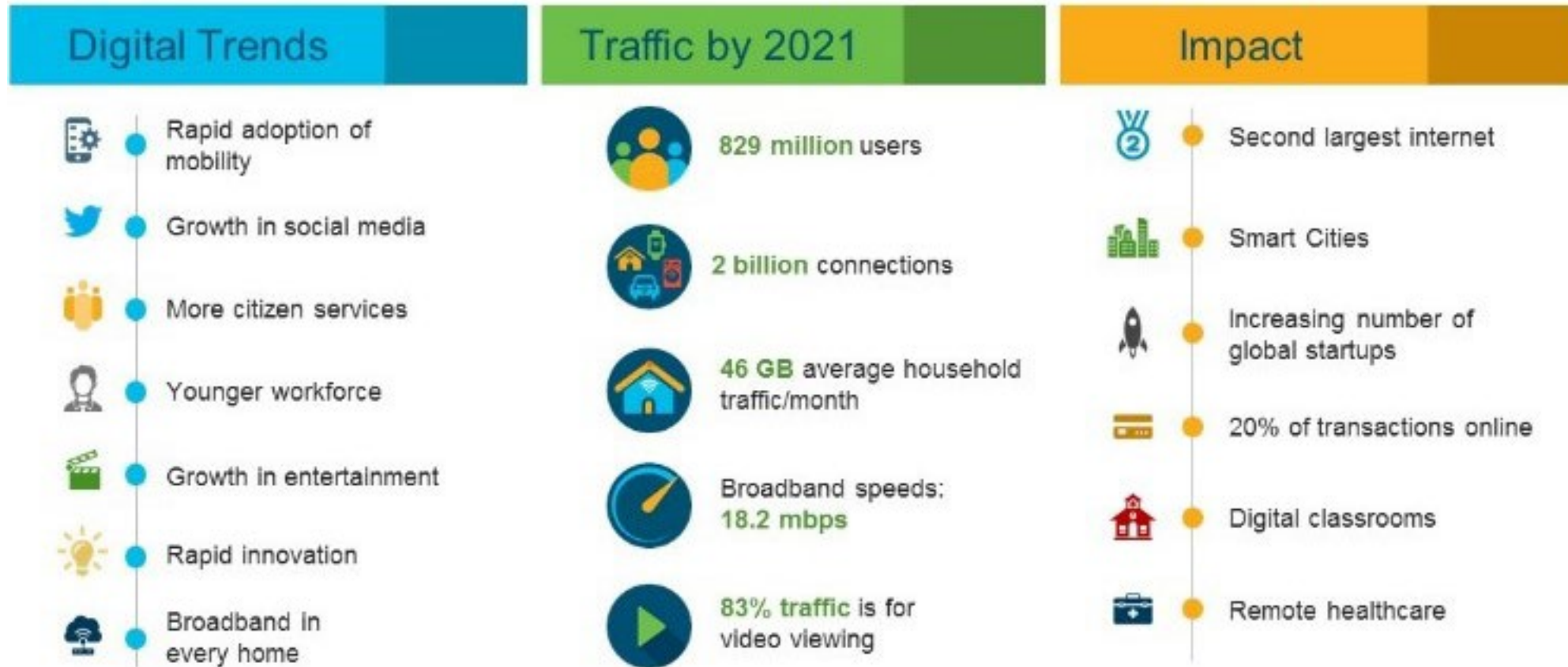
2

ORGANISATION, INFRA & SERVICES

3

FINANCIAL HIGHLIGHTS

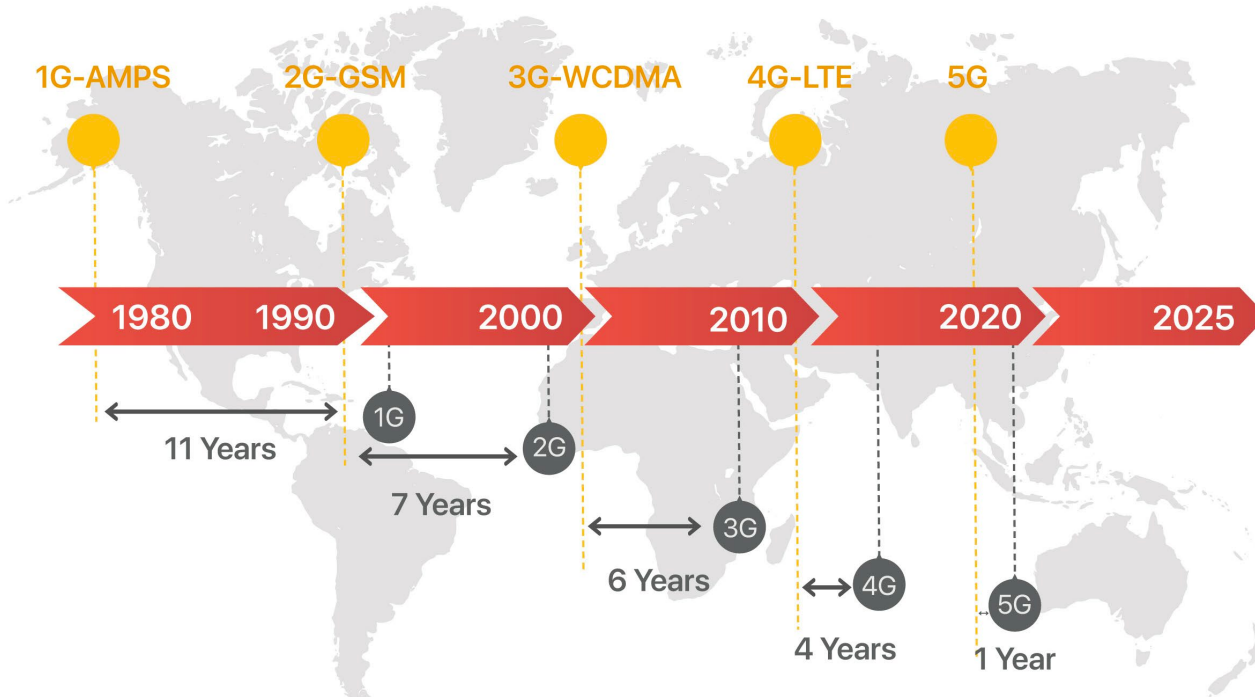
GROWTH DRIVERS - INDIA



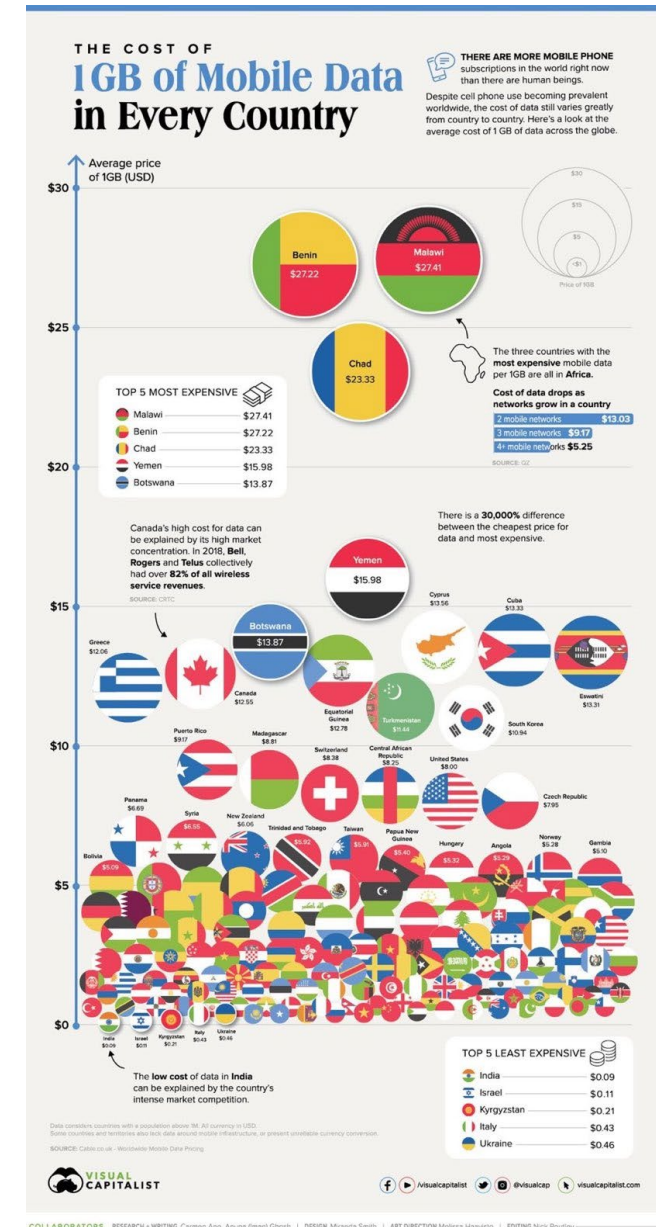
THE CATALYSTS OF CHANGE

India will be an early adopter of 5G

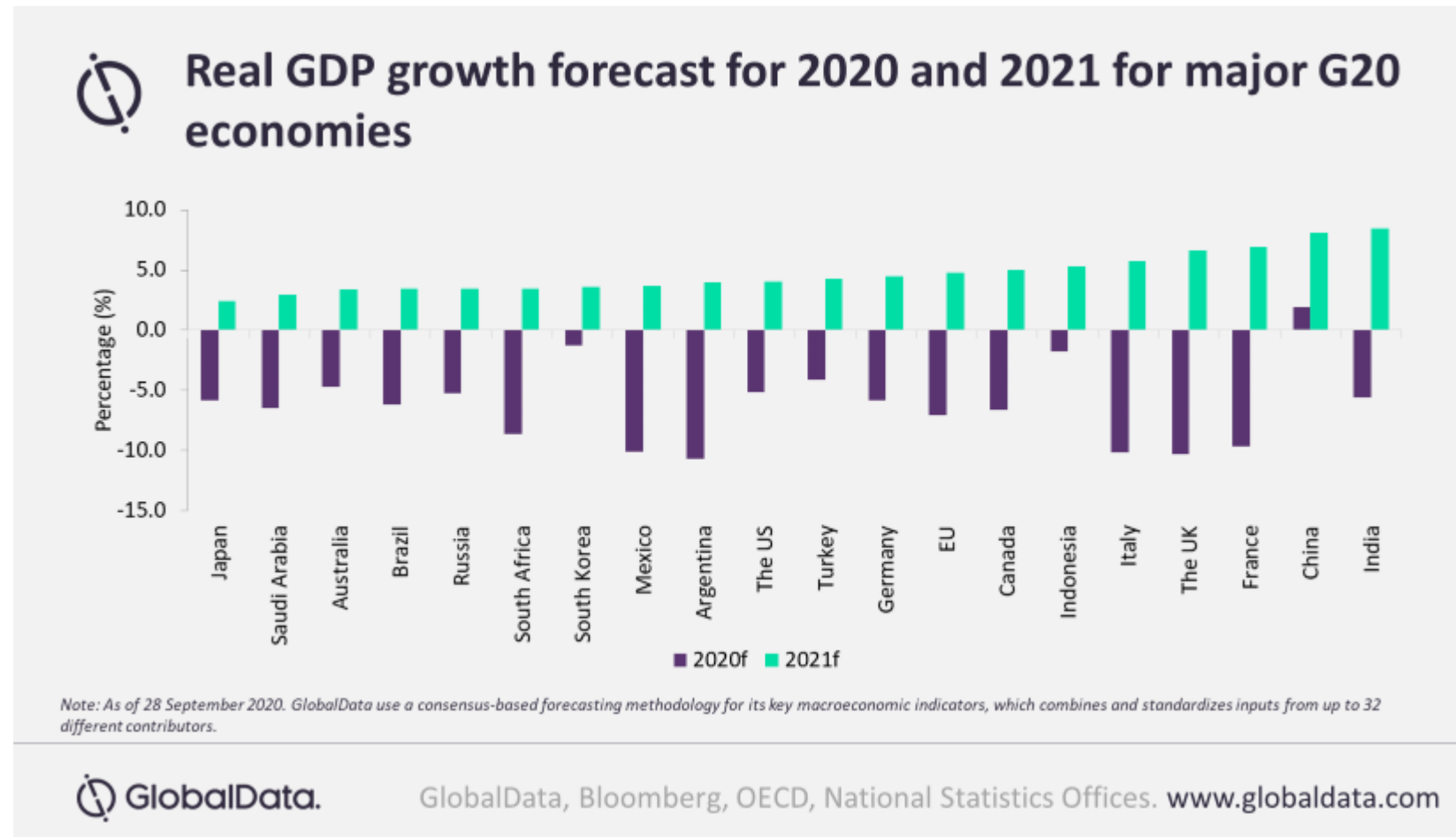
zinnov



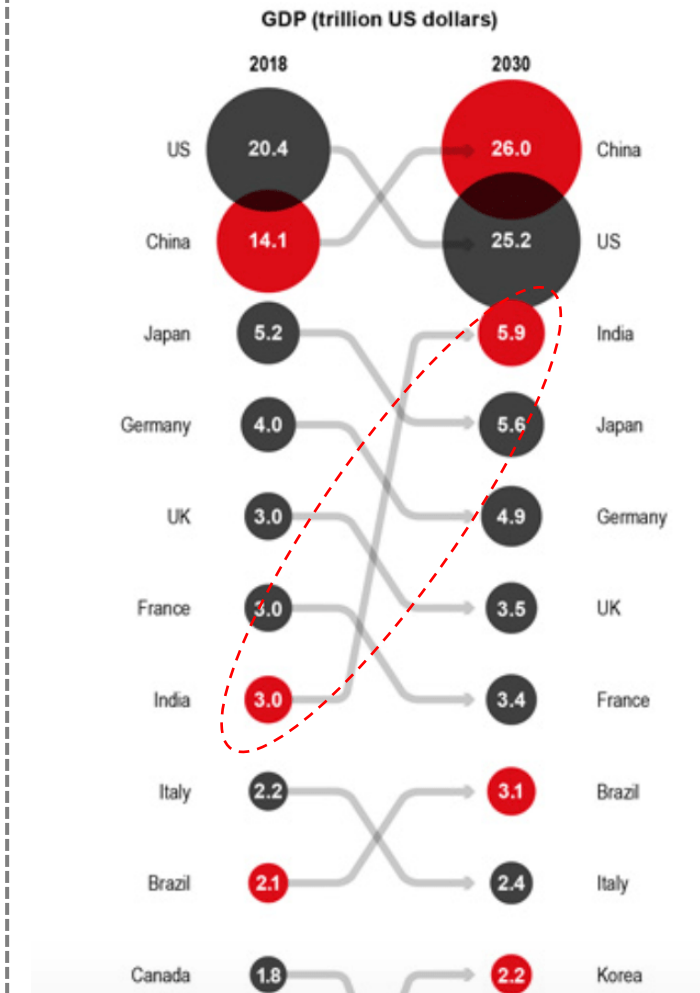
A HOTBED OF TECHNOLOGY ADOPTION
DRIVEN BY LOWEST ENTRY COST



THE FORECAST - 2020 to 2030



2030: Long-term global GDP rankings



Source: nextbigfuture.com

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FINANCIAL HIGHLIGHTS

SIFY: FY 2021 onwards

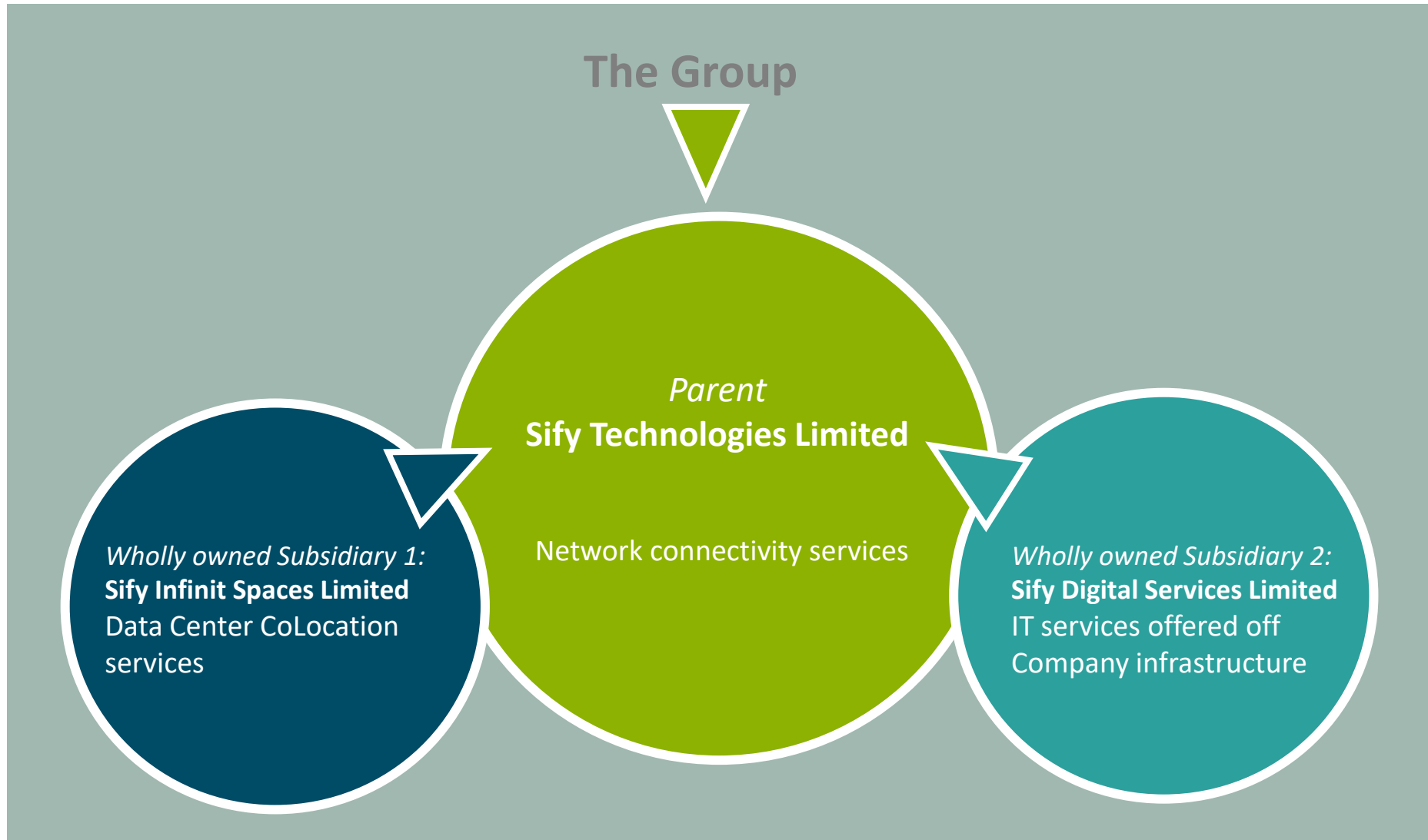


Business
leadership

Unlocks
Value

Management
focus

Business
scalability



INFRASTRUCTURE & SERVICES ADVANTAGE

SIFY ASSETS

RELEVANCE TO DIGITAL ENTERPRISE



- 10 Pan-India DCs with >71 MW capacity
- Roadmap to add 100 MW in next 4 years

- Hosting for hyperscale operators
- Centerpiece of the hybrid cloud



- Largest MPLS network (by connections)
- 3100+ PoPs across 1600 towns in India

- Internet growth from non-metros
- Platform to move content to “edge”



- “Cloud Connect” data superhighway
- 49 on-net data centers

- Cost-effective terabit network scale
- Interconnect Public and Private clouds



- Enterprise and Hybrid Multi Cloud
- Enterprise Cloud grid fabric

- Public / Private / Hybrid Clouds
- Cost effective and pay-as-you-go model



- Remote Operations Centers
- NOC, SOC, managed services

- Global and domestic IT outsourcing
- Supports outcome-based services model



- Applications and solutions
- iTest™, FORUMNXT™, eLearning, SAP, Oracle, App Modernization

- IT-enablement for distributed businesses
- Supports Digital Transformation initiatives

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INDIA GROWTH DRIVERS

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ORGANISATION, INFRA & SERVICES

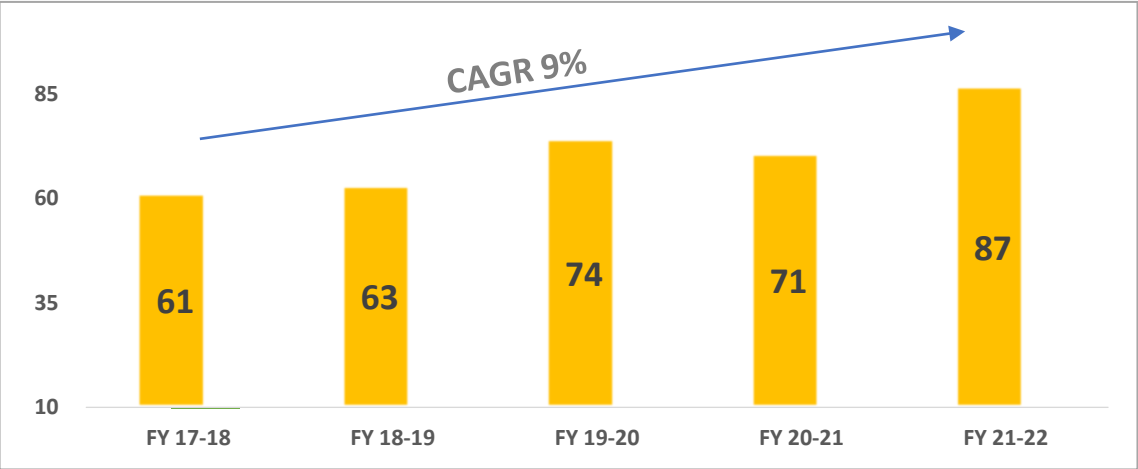
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FINANCIALS HIGHLIGHTS

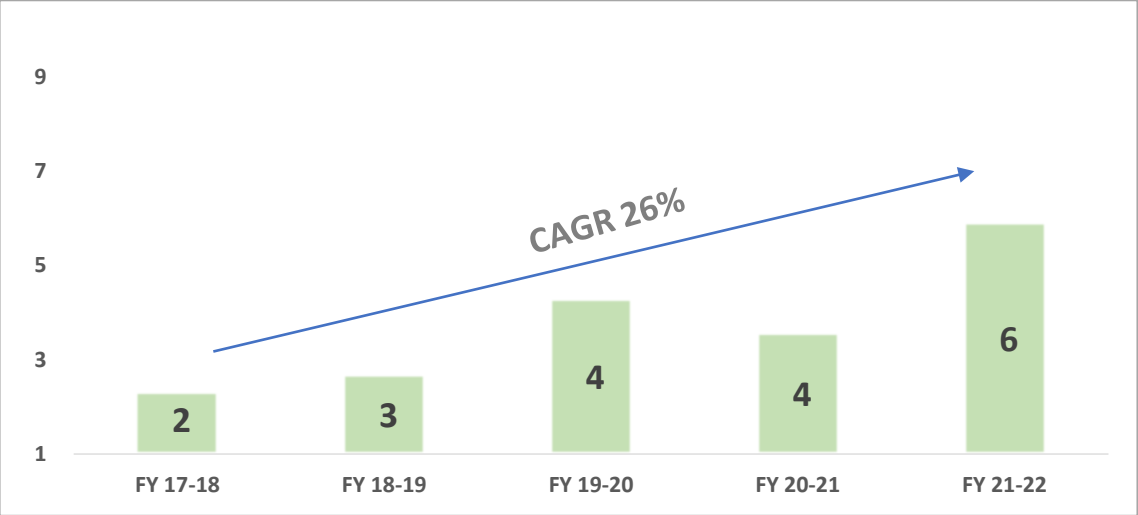
FINANCIAL METRICS FOR Q1 FOR LAST 5 YEARS (Unaudited)

In \$ MN in constant currency 1 USD @ INR 74.35 (June 30, 2021)

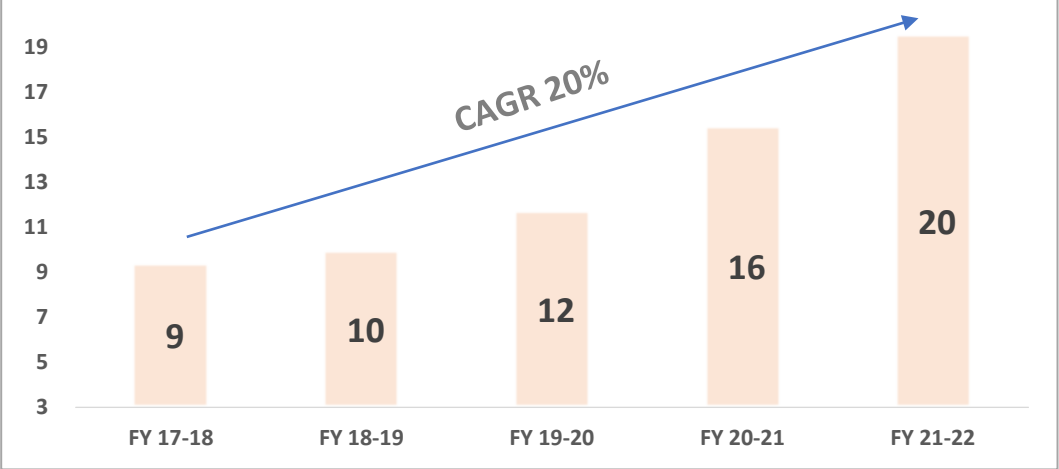
Revenue



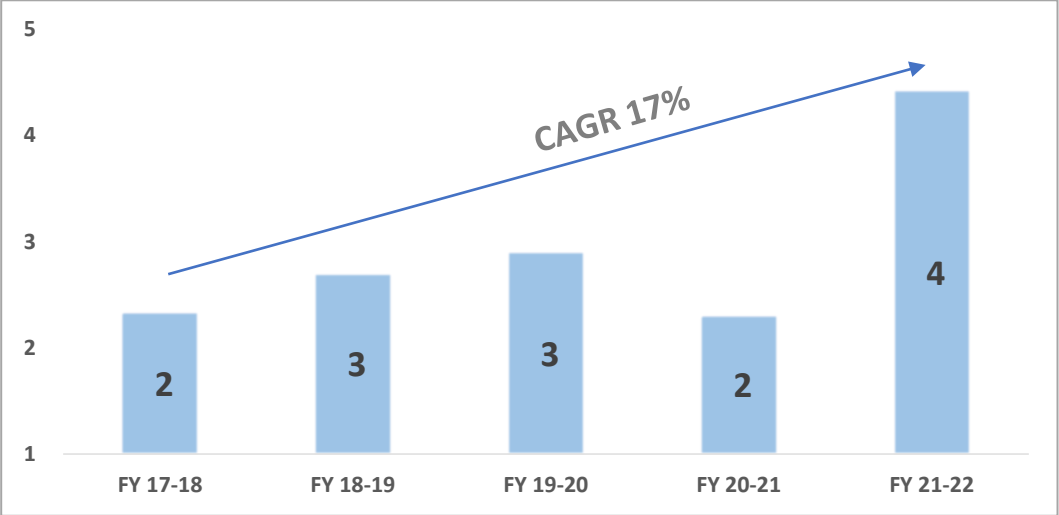
PBT



EBITDA



PAT

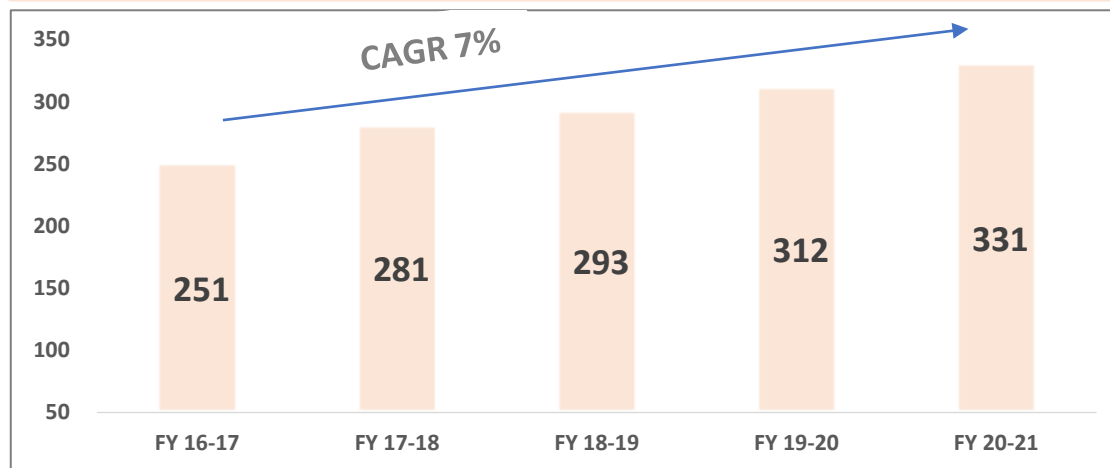


FINANCIAL METRICS FOR THE LAST 5 YEARS (Audited)

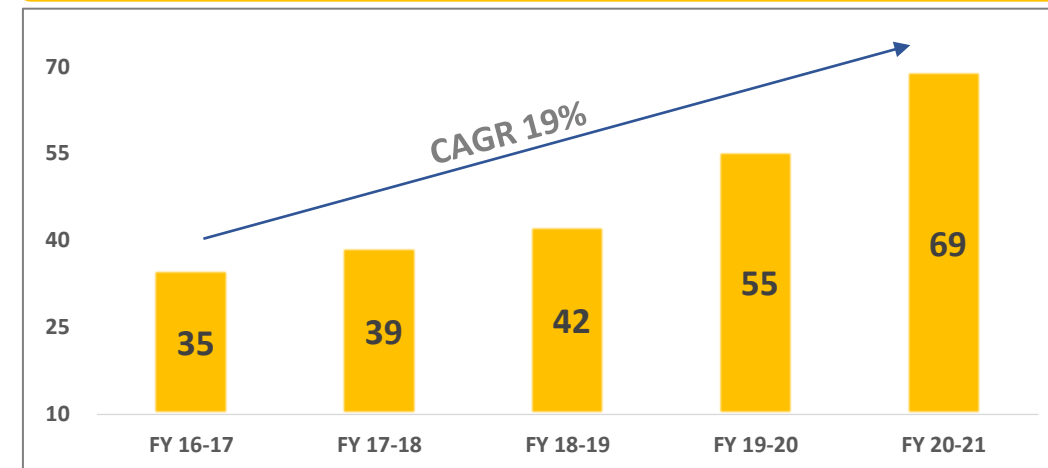
In \$ MN in constant currency 1 USD @ INR 73.50 (March 31, 2021)



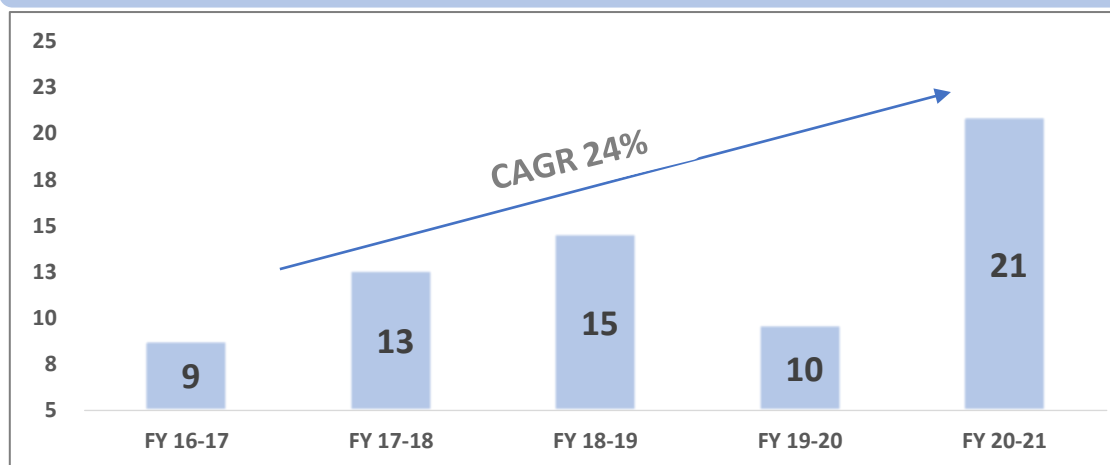
Revenue



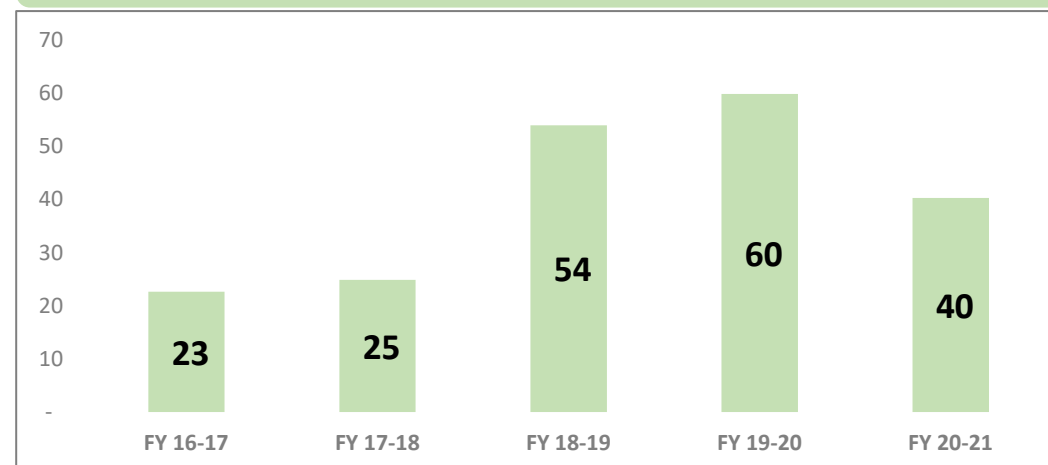
EBITDA



PAT



CAPEX



FINANCIAL METRICS FOR LAST 5 YEARS (Audited)

IN CONSTANT CURRENCY 1 USD @ INR 73.50 (MARCH 31, 2021)



INCOME STATEMENT

Details USD (Mln)	FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 20-21
Revenue	251	281	293	312	331
COGS	(161)	(183)	(185)	(195)	(200)
SG&A	(54)	(60)	(66)	(61)	(62)
EBITDA	35	39	42	55	69
Depreciation	(24)	(24)	(21)	(31)	(39)
Net finance Expense	(4)	(5)	(9)	(12)	(11)
Other income	2	3	3	1	2
PROFIT BEFORE TAX (PBT)	9	13	15	14	22
Income Tax Expense	(0)	(0)	(0)	(5)	(1)
PROFIT AFTER TAX (PAT)	9	13	15	10	21

CASH FLOW STATEMENT

Details USD (Mln)	FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 20-21
Operating activities	24	29	20	69	95
Investing activities	(22)	(24)	(54)	(59)	(49)
Financing activities	(4)	(14)	42	0	8
Cash and cash equivalents	26	31	31	36	75

BALANCE SHEET

Details	FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 20-21
Equity	112	123	147	154	179
Borrowings (LT)	12	27	45	51	50
Borrowings (ST)	48	49	66	76	80
Lease Liabilities	-	-	-	25	30
Other Liabilities	121	134	149	160	160
Total Liabilities	293	333	407	466	499
Fixed assets	98	106	125	170	179
Right of Use Assets	-	-	-	53	62
Lease hold prepayments	14	18	18	-	-
Inventories	16	9	23	18	19
Receivables	119	146	172	164	132
Cash	26	31	31	36	75
Other Assets	20	23	38	26	31
Total Assets	293	333	407	466	499



digital@core

Thank you

