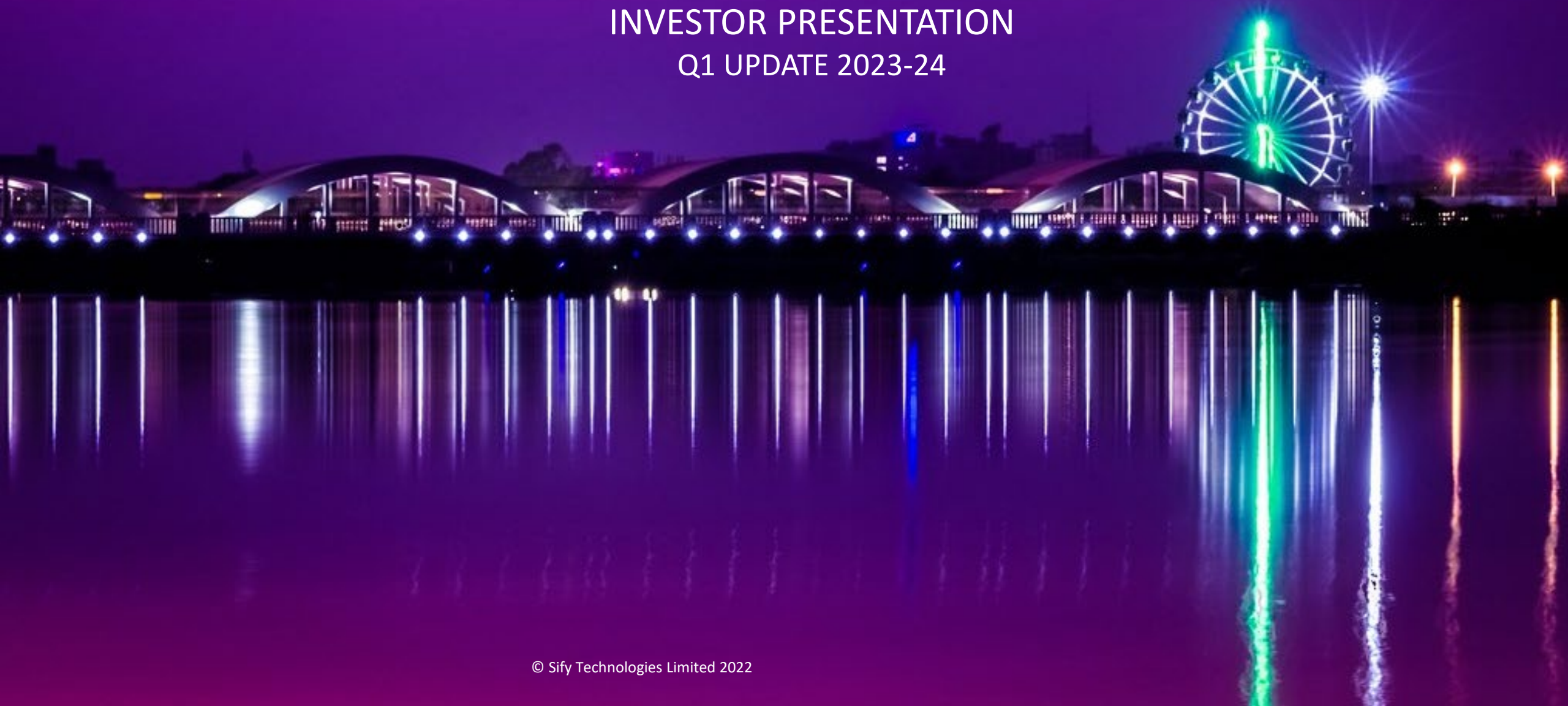


# INVESTOR PRESENTATION

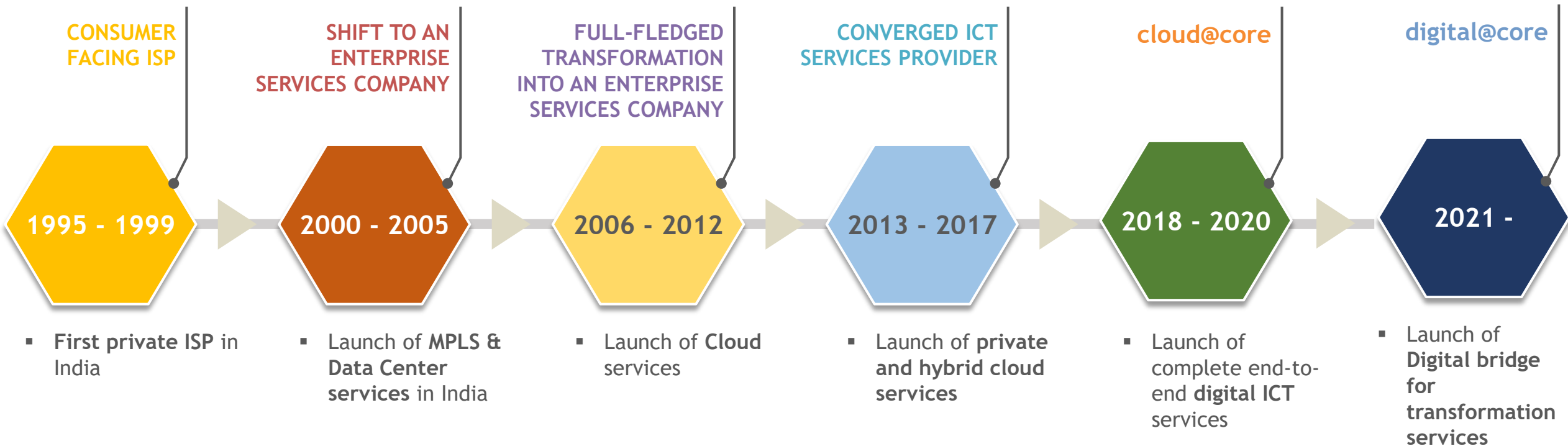
## Q1 UPDATE 2023-24



An aerial night photograph of a city. In the foreground, a racetrack with multiple lanes is visible, showing light trails from cars. The track is surrounded by trees and a grassy hillside. In the background, a dense urban area is illuminated by city lights, extending to the horizon under a dark sky.

PAST

# SIFY'S JOURNEY: 25 YEARS OF TRANSFORMATION





PRESENT

## FINANCIAL METRICS - Q1 - LAST 5 YEARS



REVENUE

**12%**

CAGR

USD  
104 Mil

EBITDA

**19%**

CAGR

USD  
21 Mil

PAT

**(19)%**

CAGR

USD  
1 Mil

CAPEX

**(36)%**

YoY

USD  
18 Mil

## FINANCIAL METRICS - LAST 5 YEARS



REVENUE

**12%**

CAGR

---

**USD  
407 Mil**

EBITDA

**19%**

CAGR

---

**USD  
77 Mil**

PAT

**(11)%**

CAGR

---

**USD  
8 Mil**

CAPEX

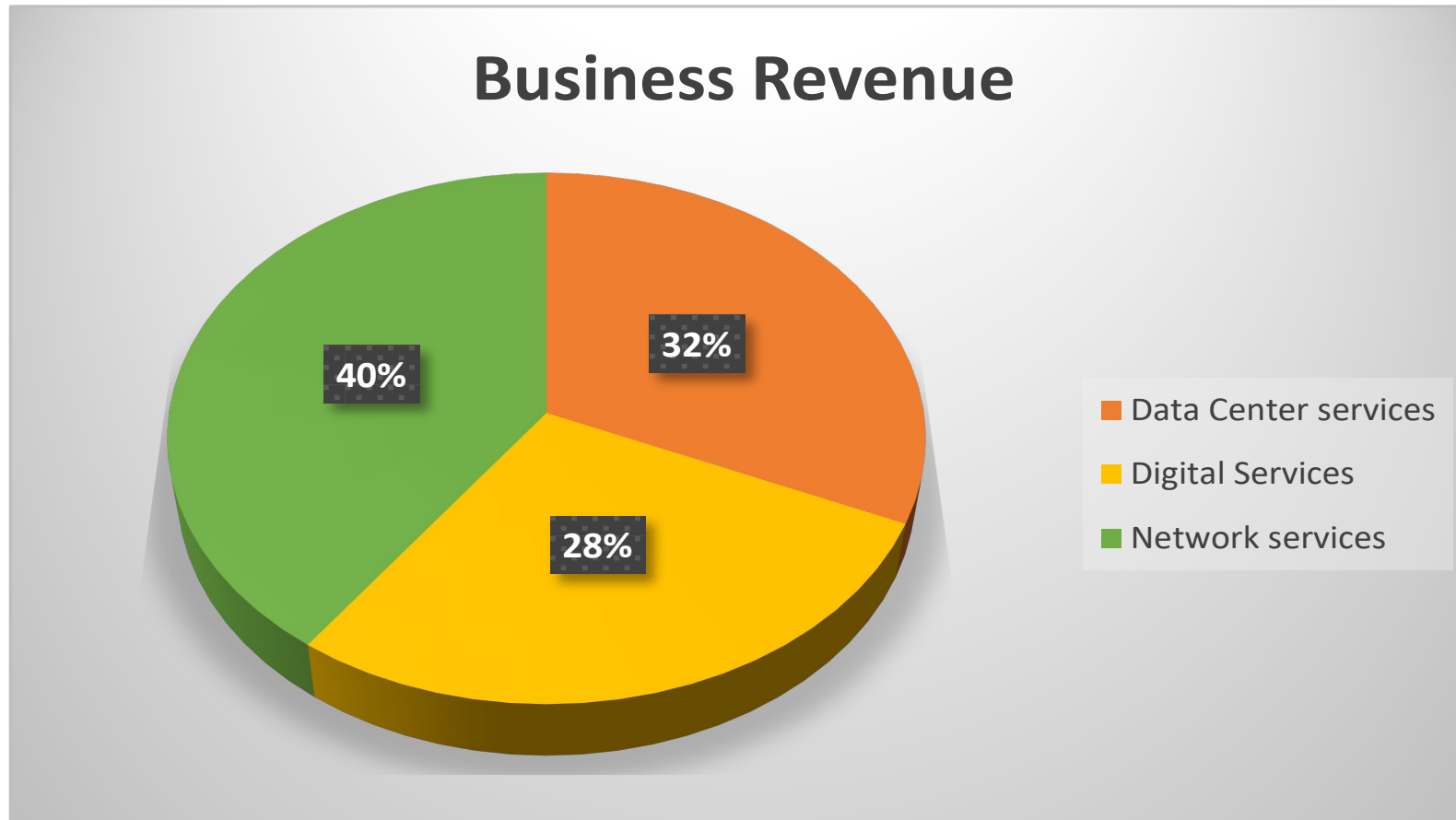
**10%**

YoY

---

**USD  
99 Mil**

## REVENUE SHARE - 3 BUSINESSES



# INFRASTRUCTURE & SERVICES ADVANTAGE



11 Pan-India DCs  
with >100 MW  
capacity

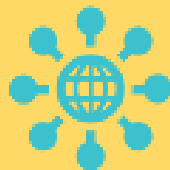
On track to add  
350 MW in next  
4 years



Hosting for  
hyperscale  
operators

Largest MPLS  
network (by  
connections)

3100+ PoPs  
across 1630  
towns in India



Platform to move  
content to "edge"

910 fiber nodes.  
6541 SDWAN  
service points

"Cloud Connect"  
data superhighway

53 on-net data  
centers



Cost-effective terabit  
network scale

Interconnect Public  
and Private clouds

Enterprise and  
Hybrid Multi  
Cloud

Enterprise Cloud  
grid fabric



Public / Private /  
Hybrid Clouds

Cost effective and  
pay-as-you-go  
model

Applications and  
solutions Integrate  
& Modernization



Enables Digital  
Transformation  
initiatives

Remote  
Operations  
Centers  
NOC, SOC,  
managed services



Global and  
domestic IT  
outsourcing  
Supports outcome-  
based services  
model

Aligned to our customer's transformational pursuit



## CLOUD ENABLING

- Cloud DC
- Hyper reach/Hyper scale transport  
Oracle FastConnect | ExpressRoute |  
DirectConnect | Partner Interconnect
- Software Defined Network services
- Cloud build  
Private | Hyperconverged | Enterprise
- Security services for cloud
- Migration and Implementation  
services



## CLOUD INSPIRED

- Sify CloudInfinitt
- Hosted SAP/S4HANA Cloud
- Managed wireless network
- UC on Cloud



## CLOUD PURE

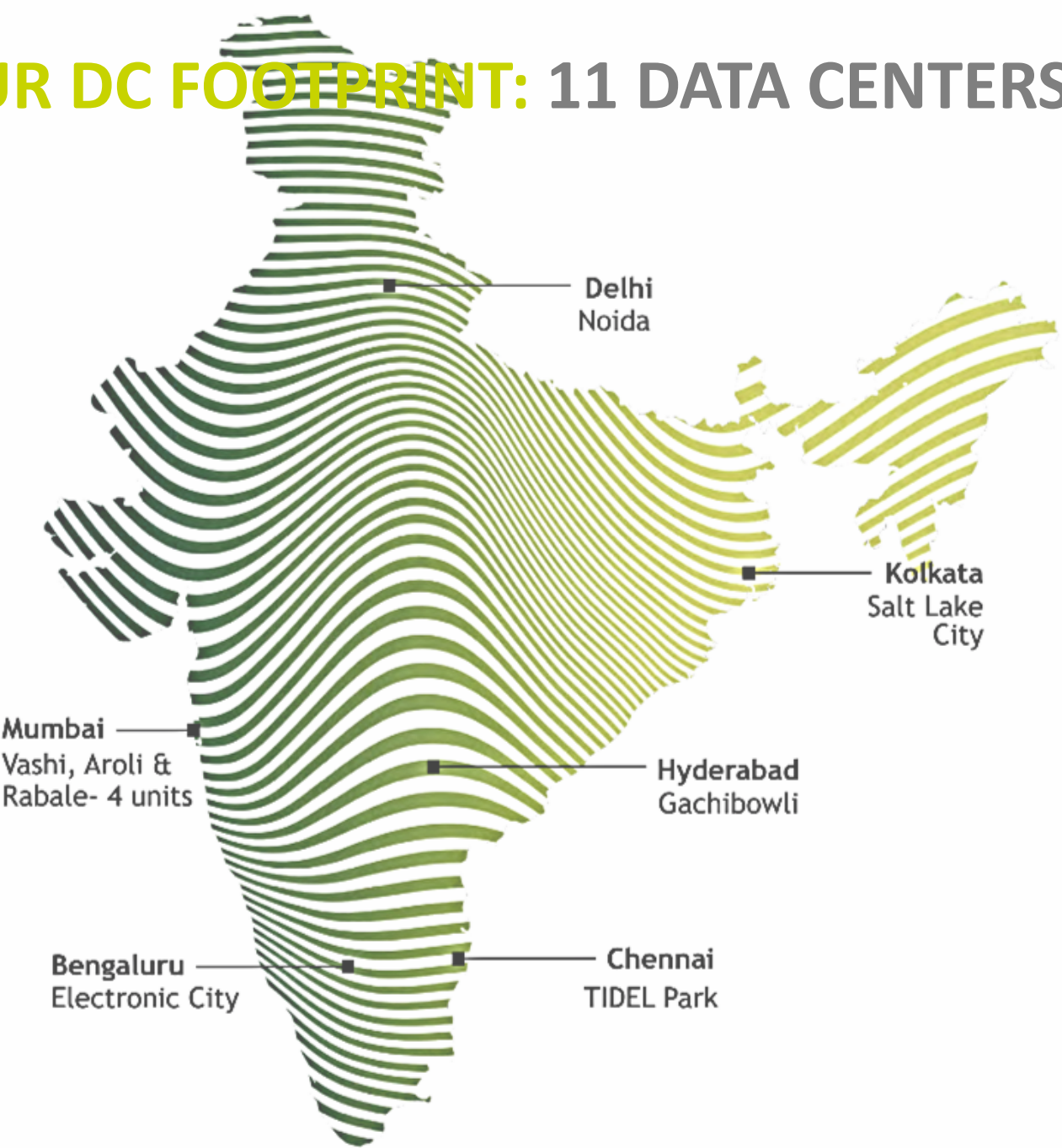
- AWS Cloud services
- Azure Cloud services
- Oracle Cloud services
- Multi Cloud Management platform
- Multi Cloud Managed services



## CLOUD ENHANCED

- Digital SCM (ForumNXT, SFFNxt)
- Digital Learning (Livewire LMS)
- Digital Assessment (iTest)
- Digital trust (Safescrypt)
- Digital Innovation (App  
modernization, Analytics, AI/ML,  
DevOps)
- Enterprise Mobility
- Industry solution-as-a-service

# OUR DC FOOTPRINT: 11 DATA CENTERS STRONG



# FUTURE

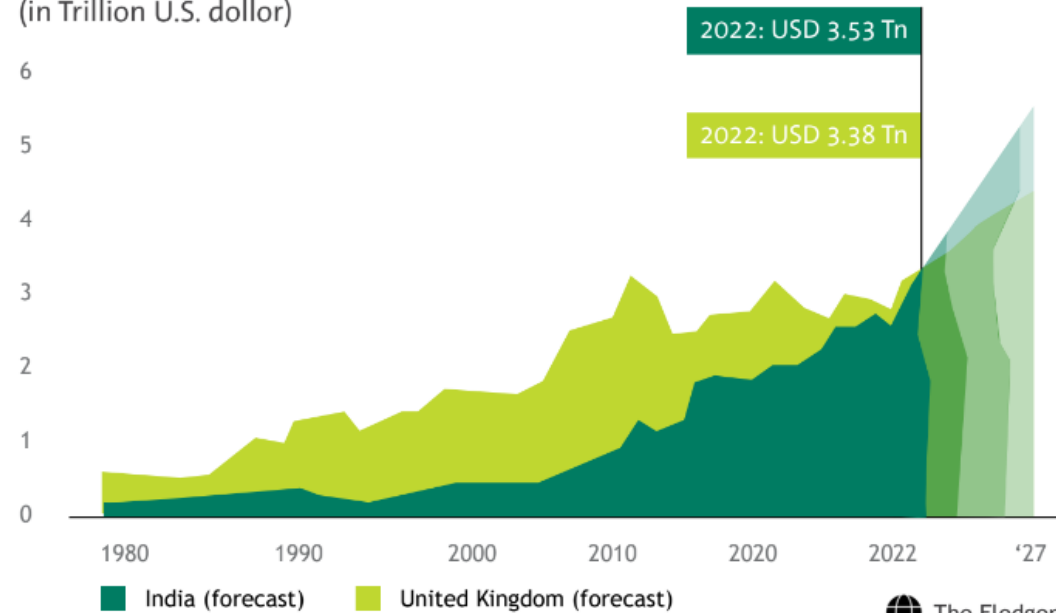


# INDIA'S EQUITY MARKET **GROWTH**



In 2022, India overtook the U.K. to become the world's 5<sup>th</sup> largest economy

GDP of India and the United Kingdom  
(in Trillion U.S. dollar)



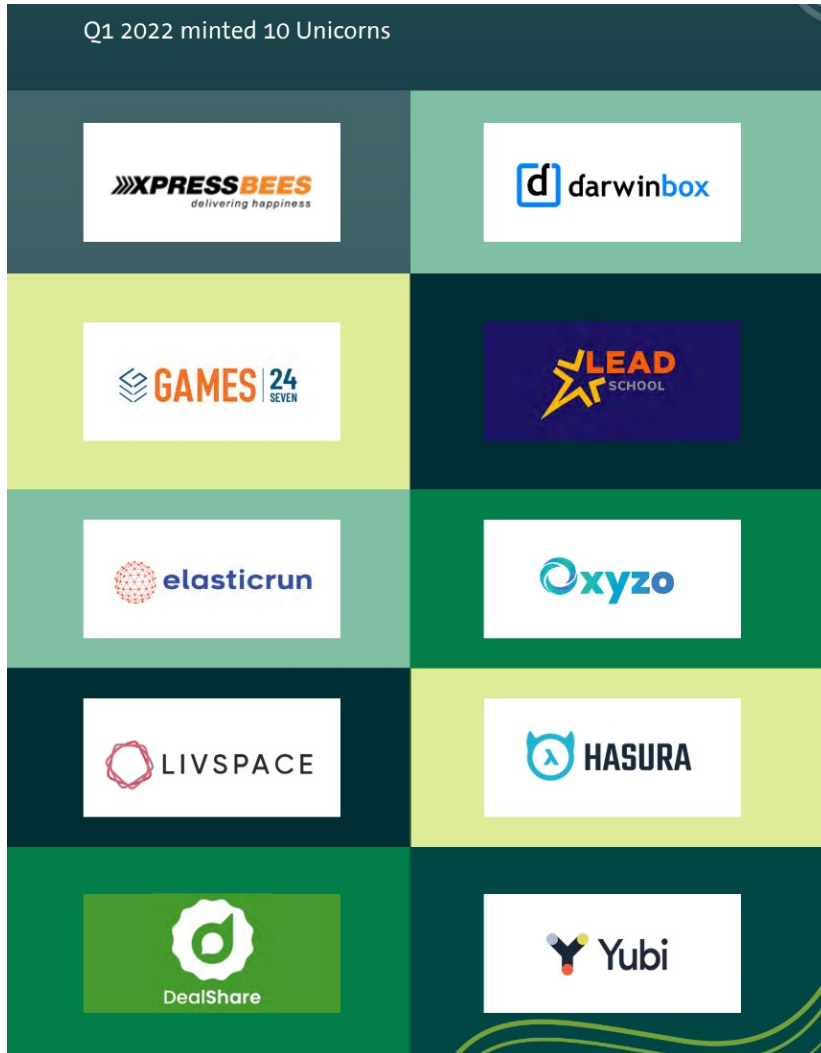
India's digital economy is expected to reach

**USD 1 Trillion  
by 2025**

**Powered by India's  
digital tsunami**

India's growth projections are driven, in significant measure, by the digital tsunami sweeping the country.

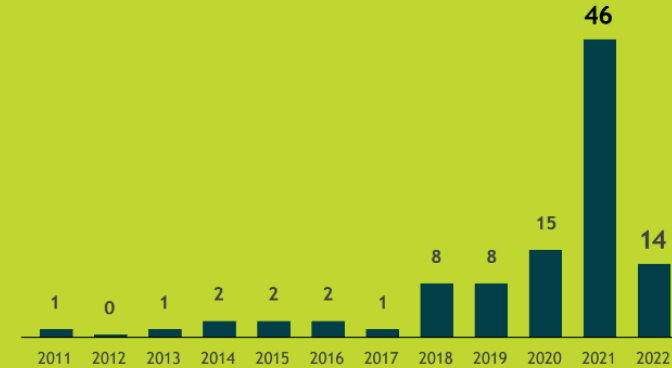
# THE **STARTUP** REVOLUTION



sify

## Of the 100 India unicorns, 60 joined the club in the last 16 months

■ No. of startups that became unicorn



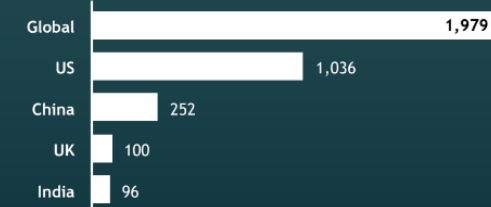
## Funding trends in India tech

- Tech companies raise **USD 8.4 Billion** in Q1 2022, a 22% Y-O-Y growth, across **470** funding rounds
- Since 2010, Tech companies in India have raised over **USD 127.9 Billion** in equity funding

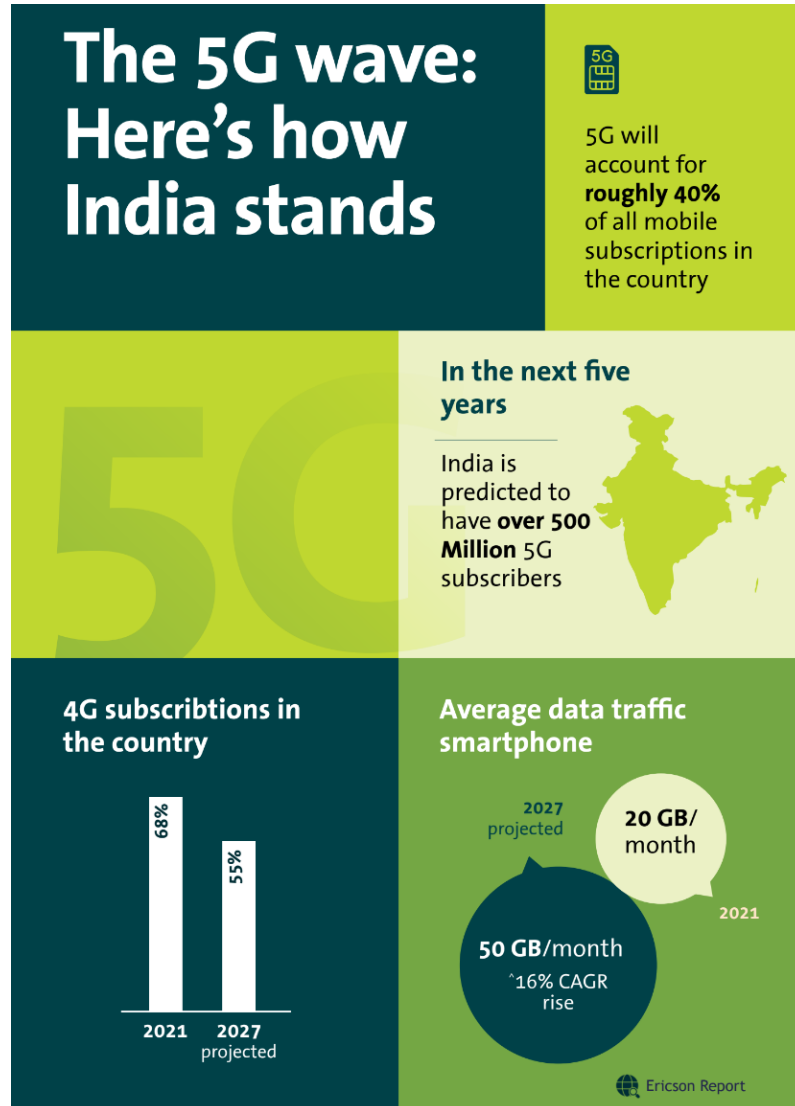
## BT Unicorn tracker

- India saw 10 companies joining unicorn club in Q1
- Globally, India ranks 4th(96) in overall unicorns created

### Top 5 countries



# 5G - FUELING THE FUTURE



Several factors will contribute to the sustained growth of the 5G market in India.

**Telecom operators**  
Indian operators have started 5G trials

**IT service providers**  
5 largest firms - TCS, Infosys, HCL, Wipro, and TechMahindra

**Chipsets & Mobile**  
GICs of leading chipset firms are increasing spend on 5G

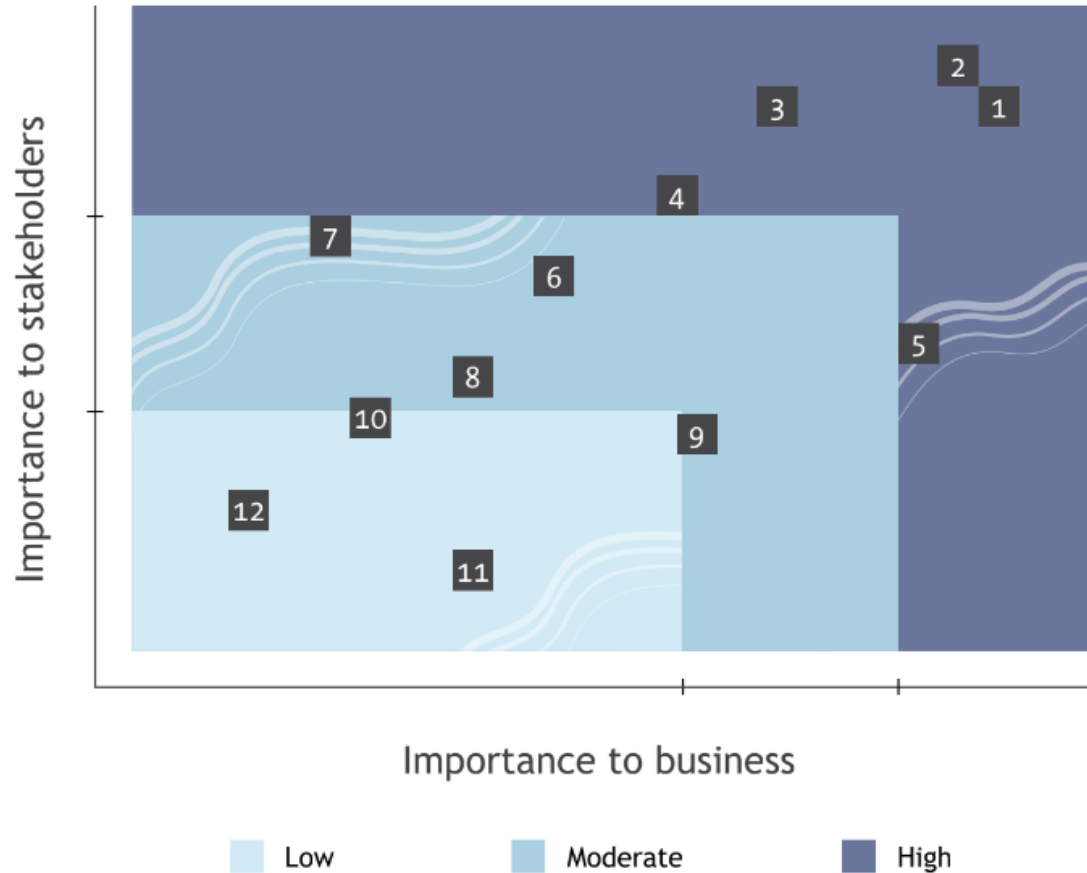
**Startups**  
Consumerism and digital adoption are shaping 5G startups in India

**Equipments**  
GICs of leading TEMs developing India-focused applications

**Government Support**  
Government is committed to push Digital Transformation

**Universities**  
5 IITs, 200+ researchers are working on a massive 5G project

# ESG AND MATERIALITY REPORTING



## Sify's material topics

## UN SDGs impacted

|    |                                |                                                                                       |                                                                                       |                                                                                       |                                                                                     |
|----|--------------------------------|---------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
| 1  | Customer delight               |    |    |                                                                                       |                                                                                     |
| 2  | Data privacy & IT security     |    |    |                                                                                       |                                                                                     |
| 3  | Regulatory & compliance        |    |    |                                                                                       |                                                                                     |
| 4  | Business ethics                |    |    |    |                                                                                     |
| 5  | Product innovation             |    |    |    |                                                                                     |
| 6  | Employee engagement            |    |    |    |                                                                                     |
| 7  | Energy efficiency & management |    |    |    |  |
| 8  | Diversity & inclusion          |    |    |                                                                                       |                                                                                     |
| 9  | Procurement & supply chain     |    |    |                                                                                       |                                                                                     |
| 10 | Water management               |  |  |  |                                                                                     |
| 11 | GHG emissions                  |  |  |  |                                                                                     |
| 12 | Community engagement           |  |  |                                                                                       |                                                                                     |



*Next step*

**digital@core**

# Thank you

