

Investor Presentation

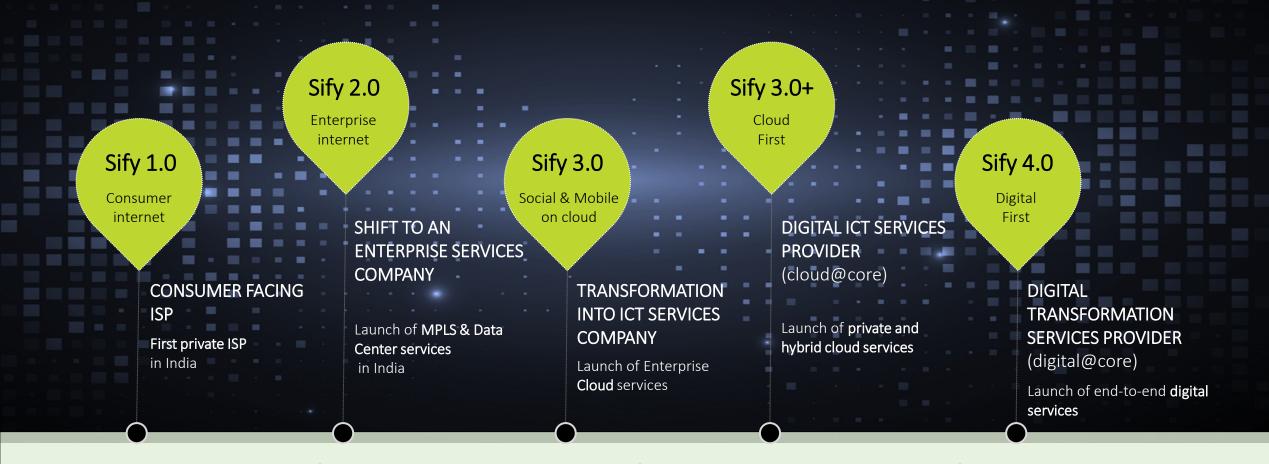
Annual update

2022-23

The story so far



## 25 YEARS OF TRANSFORMATION



#### **RELEVANCE**

Products and Services always aligned to market trends and customer need

#### **INVESTMENTS**

Investments in line with market trend and strategic objectives

#### **ACHIEVEMENTS**

Recognized as a trend setter or leader in multiple lines of business

#### **GROWTH**

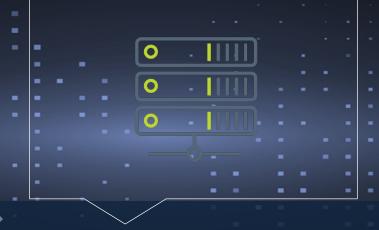
Consistent growth through investments and customer engagements

## SIFY technologies COMPANIES



NETWORK INFRASTRUCUTRE SERVICES

Sify Technologies Ltd.



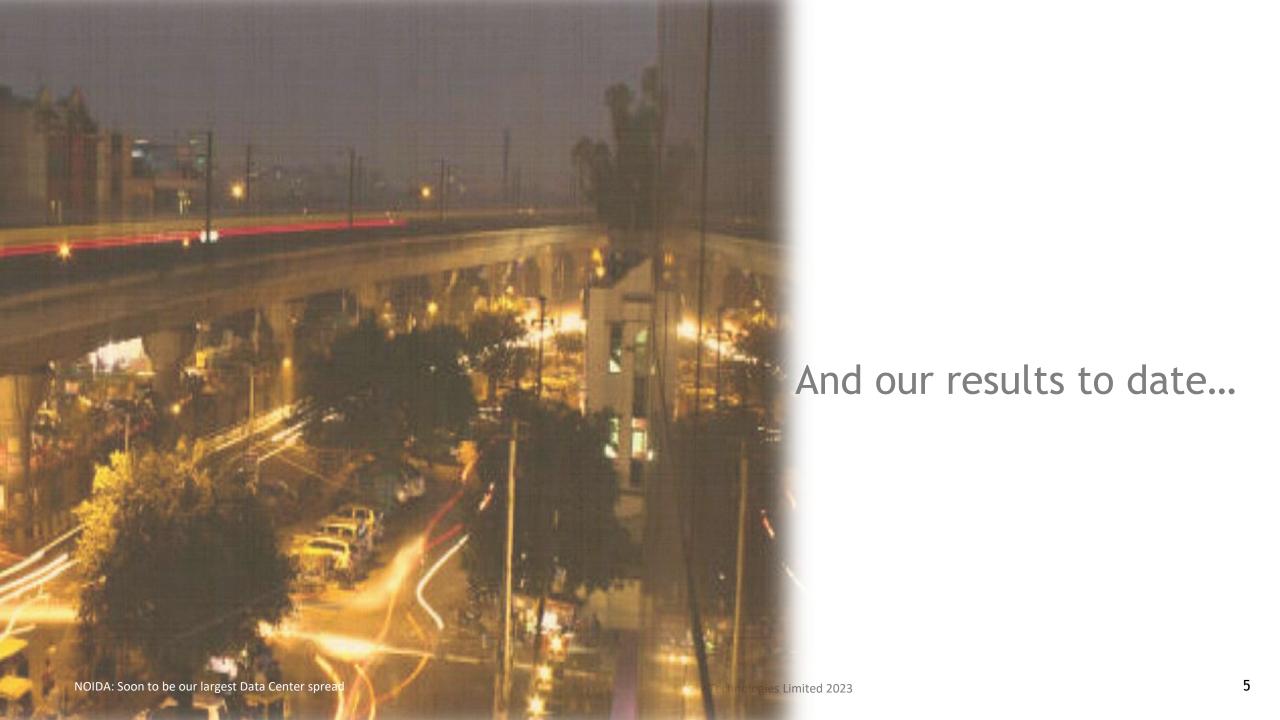
DATA CENTER
INFRASTRUCTURE SERVICES

Sify Infinit Spaces Ltd.



Sify Digital Services Ltd.

Sify is the leading digital infrastructure and services partner, helping enterprises achieve their digital ambition through digital@core services, built on its world class data centers, cloud & network assets and wide portfolio of professional and digital services



## FINANCIAL METRICS - OVER 5 YEARS



**REVENUE** 

12%

**CAGR** 

USD 406 Mil **EBITDA** 

19%

CAGR

USD 77 Mil PAT
(11)%
CAGR

USD 8 Mil 79%
<sub>YoY</sub>

USD 161 Mil

## FINANCIAL METRICS - LAST 5 YEARS

IN CONSTANT CURRENCY 1 USD @ INR 82.22 (MARCH 31, 2023)



#### **INCOME STATEMENT** FY 18-19 FY 19-20 FY 20-21 FY 21-22 FY 22-23\* Details USD (Mln) 262 279 296 Revenue 329 406 COGS (165) (175)(179)(195)(260)SG&A (59)(55) (55)(60)(70)**EBITDA** 38 50 73 77 (19) (28)(34)(40)(48)Depreciation Net finance Expense (8) (10)(10)(12)(17)Other income 12 PROFIT BEFORE TAX (PBT) 13 12 19 22 (1) (7) (0) (4) (4) Income Tax Expense **PROFIT AFTER TAX (PAT)** 9 8 19 15

### **CASH FLOW STATEMENT**

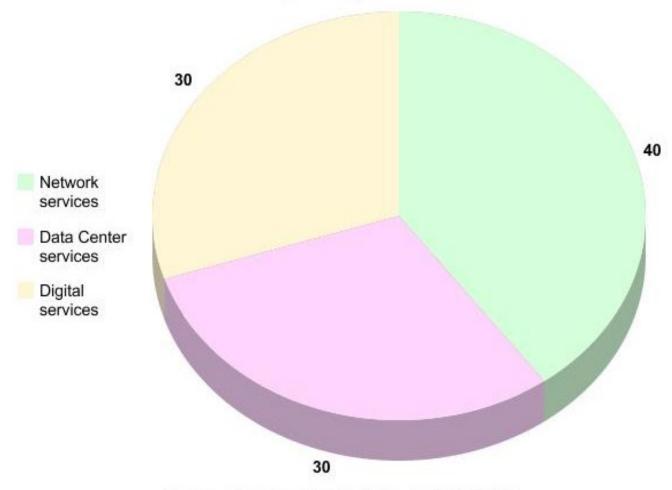
Details USD (Mln)	FY 18-19	FY 19-20	FY 20-21	FY 21-22	FY 22-23*
Operating activities	18	62	85	27	106
Investing activities	(48)	(53)	(45)	(92)	(165)
Financing activities	37	0	8	51	56
Cash and cash equivalents	8	17	61	51	47

#### **BALANCE SHEET**

Details	FY 18-19	FY 19-20	FY 20-21	FY 21-22	FY 22-23*
Equity	131	138	160	176	184
Borrowings (LT)	40	46	44	94	180
Borrowings (ST)	59	68	72	91	90
Lease Liabilities	-	22	27	27	30
Other Liabilities	133	143	143	184	221
Total Liabilities	363	417	446	572	705
Fixed assets	112	152	160	211	278
Right of Use Assets	•	47	55	54	69
Lease hold prepayme	16	-	-	-	•
Inventories	21	16	17	29	24
Receivables	154	147	118	171	193
Cash	27	32	67	56	56
Other Assets	32	22	29	51	85
Total Assets	362	417	445	572	705

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## **REVENUE SPLIT**



Source: Unaudited Financial Results FY 2022-23





## **DIGITAL TRANSFORMATION DRIVERS**



## 7 Key Trends That Will Shape Digital Transformation in the Future

Customer Data Platforms (CDPs) to support timely, well-curated data

The winning enterprise architecture is hybrid cloud

Artificial Intelligence (AI) will become an even more essential tool



Sify Network provides last mile for most mobility players

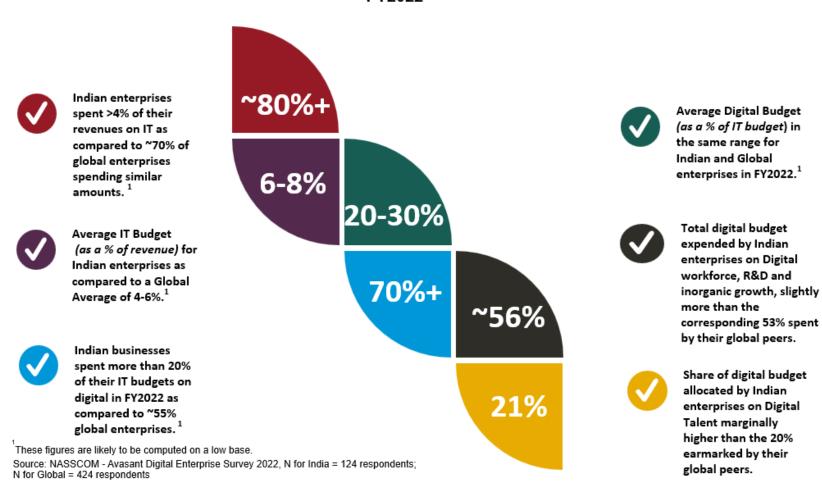
To offer 350MW of capacity in 4 years.

The new normal will be 5G to meet the rising need for more capacity

Cybersecurity becomes a major concern in a digitally-connected world Virtual and Augmented Reality (VR/MR) – Extended Reality (XR) Internet of Things (IoT) in manufacturing and warehousing

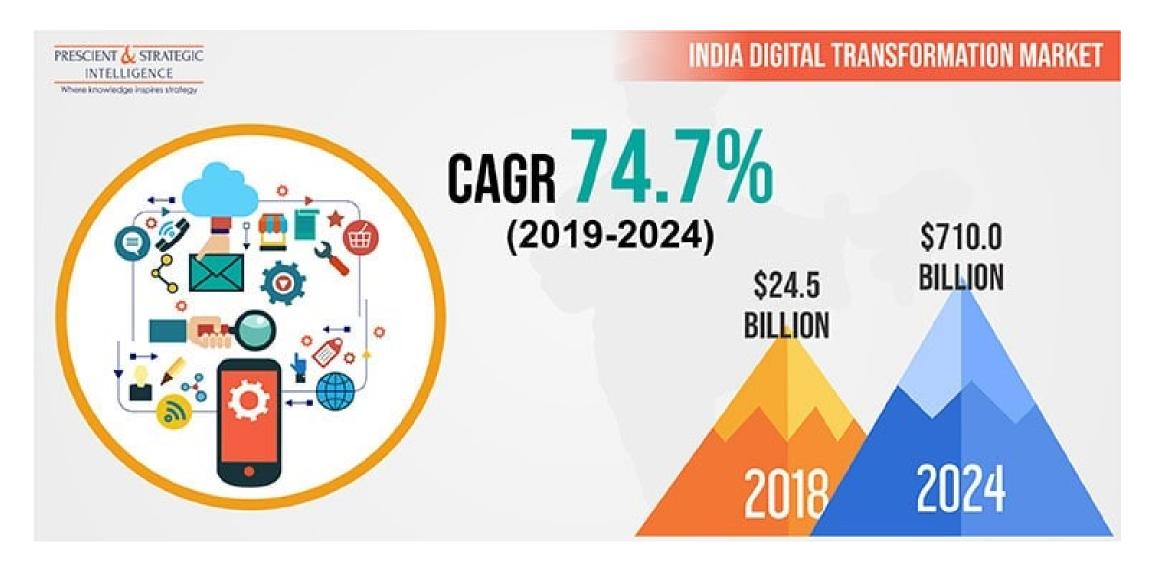
## DIGITAL SPENDING PATTERN: INDIA VS THE WORLD

#### DIGITAL SPENDING PATTERNS, INDIAN VS. GLOBAL ENTERPRISES, FY2022





## INDIA'S DIGITAL TRANSFORMATION MARKET







Next step

digital@core

# Thank you













