

A nighttime photograph of a modern bridge with a series of arches, illuminated with blue and white lights. A Ferris wheel is visible on the right side of the bridge, glowing with green and blue lights. The bridge and the Ferris wheel are reflected in the water below. The sky is dark, and the overall scene is vibrant with city lights.

# INVESTOR PRESENTATION

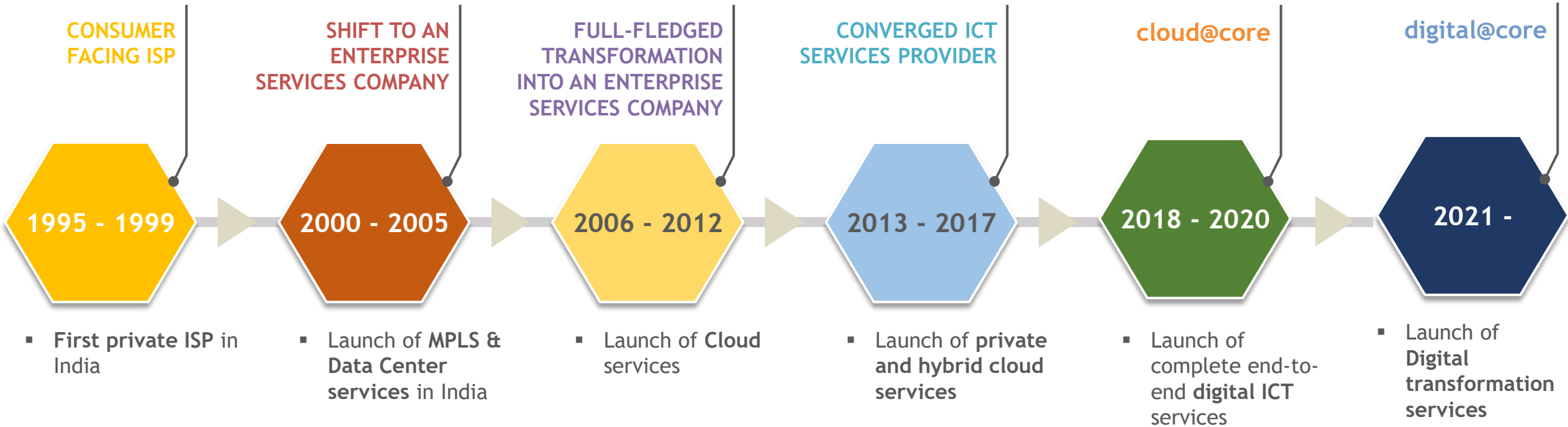
## H1 & Q2 UPDATE 2022-23

An aerial night photograph of a city. In the foreground, a winding road curves through a dark, wooded area. Long-exposure light trails from cars are visible on the road, showing red and white streaks. The road is bordered by a low concrete wall. In the background, a dense urban area is illuminated by city lights, with a hillside visible on the left. The word "PAST" is overlaid in the center of the image.

PAST



# SIFY'S JOURNEY: 25 YEARS OF TRANSFORMATION





PRESENT

# FINANCIAL METRICS - Q2 & H1 FOR THE YEAR



In \$ MN in constant currency 1 USD @ INR 81.55 (September 30, 2022) (Unaudited)

## FINANCIAL METRICS - LAST 5 YEARS



REVENUE

**7%**

CAGR

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**USD  
356 Mil**

EBITDA

**21%**

CAGR

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**USD  
80 Mil**

PAT

**8%**

CAGR

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**USD  
17 Mil**

CAPEX

**96%**

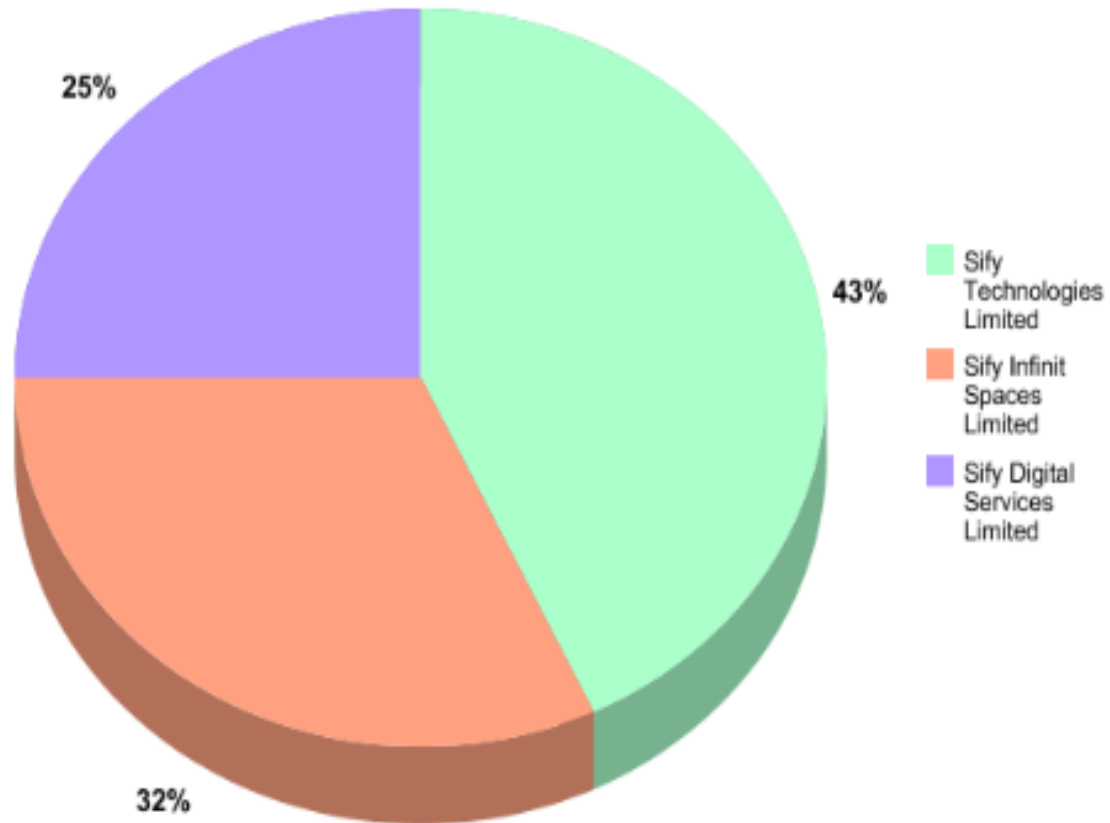
YoY

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**USD  
97 Mil**

In \$ MN in constant currency 1 USD @ INR **75.81** (March 31, 2022) (Audited)

## REVENUE SHARE - 3 BUSINESSES FOR THE QUARTER





# INFRASTRUCTURE & SERVICES ADVANTAGE



11 Pan-India DCs  
with >100 MW  
capacity

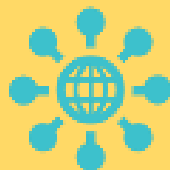
On track to add  
200 MW in next  
4 years



Hosting for  
hyperscale  
operators

Largest MPLS  
network (by  
connections)

3100+ PoPs  
across 1630  
towns in India



Platform to move  
content to “edge”

834 fiber nodes and  
1880 wireless base  
stations

“Cloud Connect”  
data superhighway

53 on-net data  
centers



Cost-effective terabit  
network scale

Interconnect Public  
and Private clouds

Enterprise and  
Hybrid Multi  
Cloud

Enterprise Cloud  
grid fabric



Public / Private /  
Hybrid Clouds

Cost effective and  
pay-as-you-go  
model

Applications and  
solutions Integrate  
& Modernization



Enables  
Digital  
Transformation  
initiatives

Remote  
Operations  
Centers  
NOC, SOC,  
managed services



Global and  
domestic IT  
outsourcing  
Supports outcome-  
based services  
model



Aligned to our customer's transformational pursuit



## CLOUD ENABLING

- Cloud DC
- Hyper reach/Hyper scale transport  
Oracle FastConnect | ExpressRoute |  
DirectConnect | Partner Interconnect
- Software Defined Network services
- Cloud build  
Private | Hyperconverged | Enterprise
- Security services for cloud
- Migration and Implementation  
services



## CLOUD INSPIRED

- Sify CloudInfinitt
- Hosted SAP/S4HANA Cloud
- Managed wireless network
- UC on Cloud



## CLOUD PURE

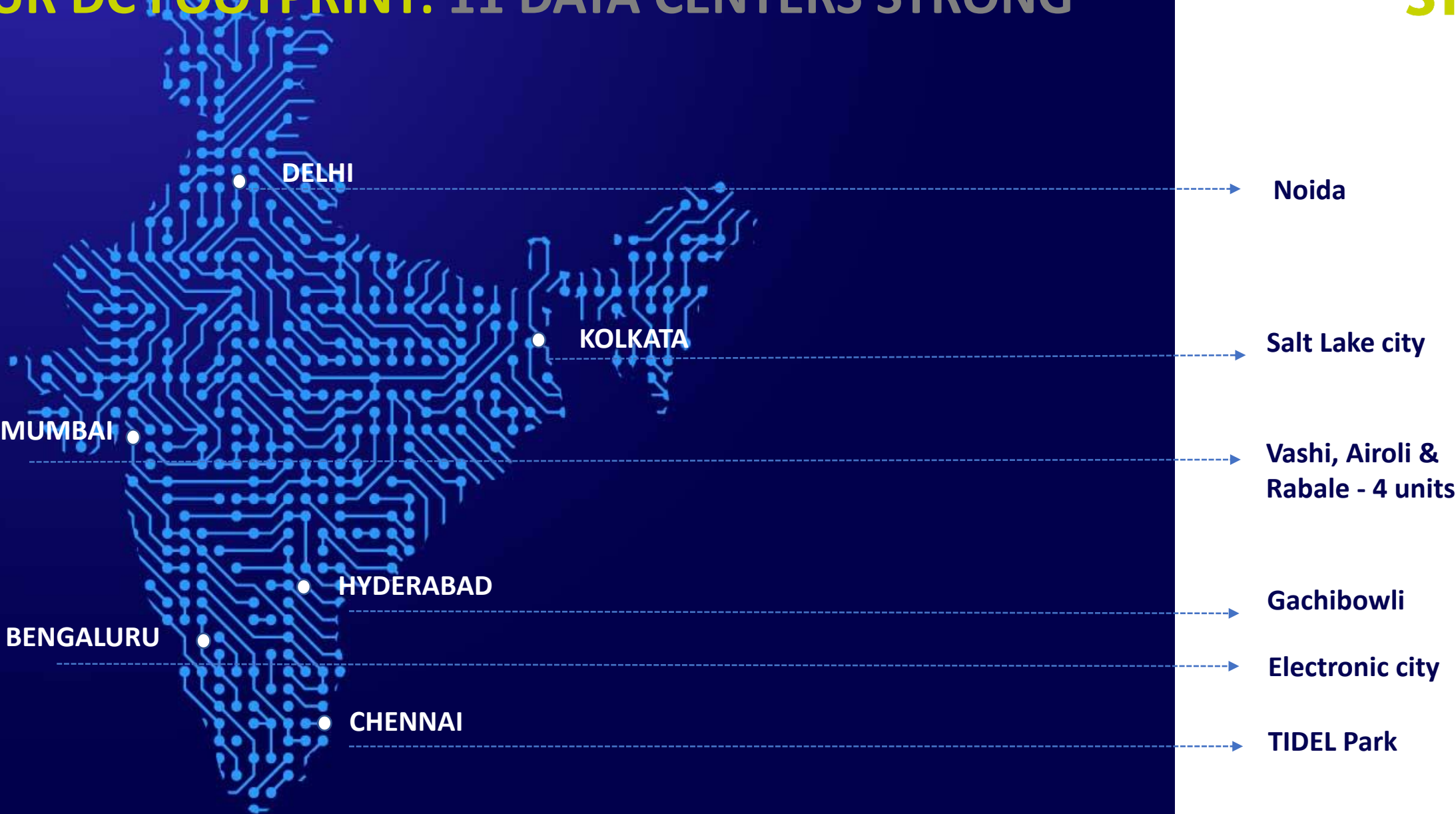
- AWS Cloud services
- Azure Cloud services
- Oracle Cloud services
- Multi Cloud Management platform
- Multi Cloud Managed services



## CLOUD ENHANCED

- Digital SCM (ForumNXT, SFFNxt)
- Digital Learning (Livewire LMS)
- Digital Assessment (iTest)
- Digital trust (Safescrypt)
- Digital Innovation (App  
modernization, Analytics, AI/ML,  
DevOps)
- Enterprise Mobility
- Industry solution-as-a-service

# OUR DC FOOTPRINT: 11 DATA CENTERS STRONG

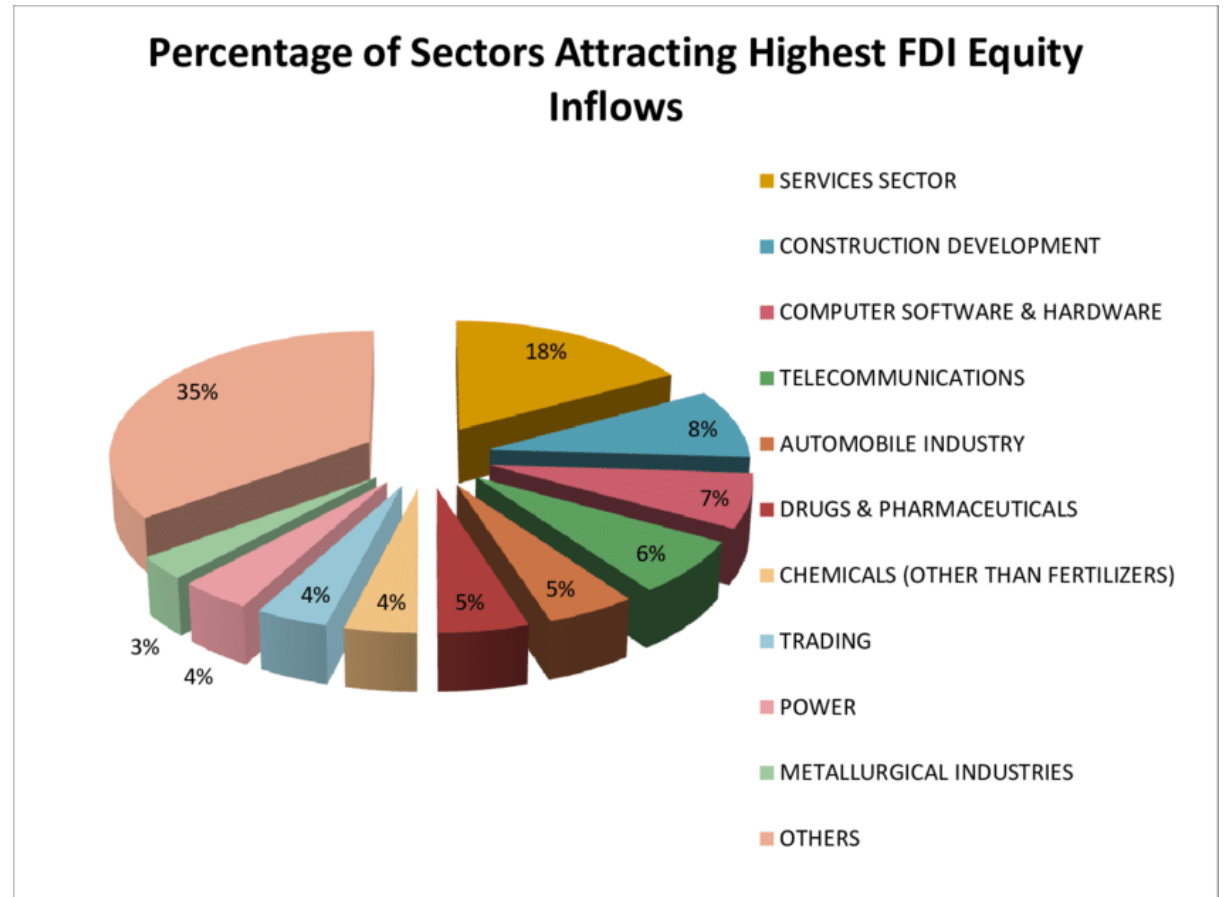


# FUTURE





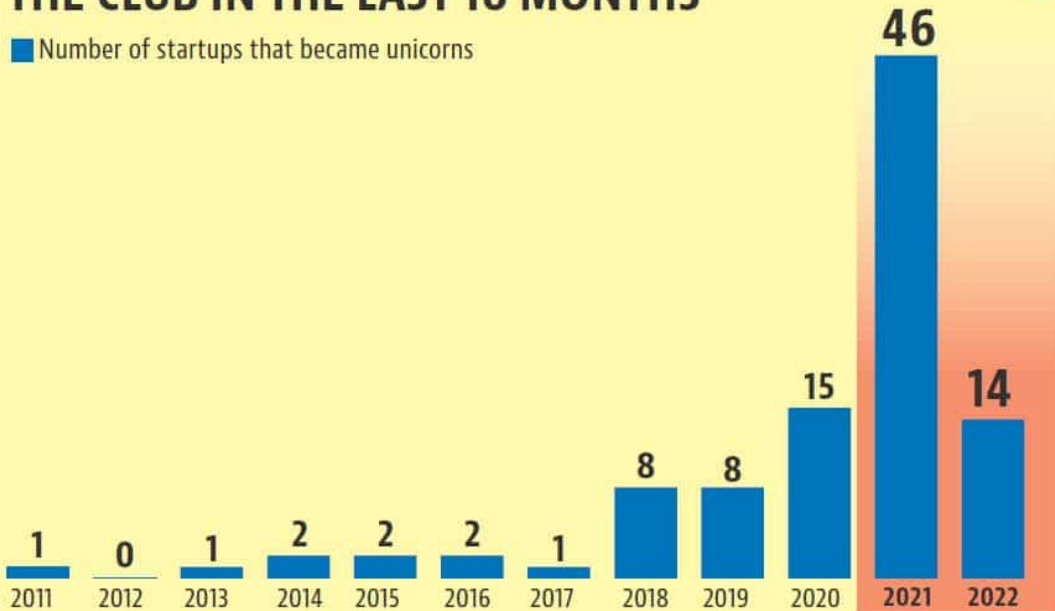
# INDIA'S EQUITY MARKET **GROWTH & SECTORS**



# THE **STARTUP** REVOLUTION

## OF THE 100 INDIAN UNICORNS, 60 JOINED THE CLUB IN THE LAST 16 MONTHS

■ Number of startups that became unicorns



Note: Data for 2022 till May 3, 2022; Source: Tracxn



BusinessToday.In

## FUNDING TRENDS IN INDIA TECH

- ➔ Tech companies raise **\$8.4 billion** in Q1, 2022, a **22% YoY** growth, across **470** funding rounds
- ➔ **Since 2010**, Tech companies in India have raised over **\$127.9 billion** in equity funding



### BT UNICORN TRACKER

- ➔ India saw 10 companies joining unicorn club in Q1
- ➔ Globally, India ranks 4th (96) in overall Unicorns created

#### Top 5 countries



### Q1, 2022 MINTED 10 UNICORNS



Source: Tracxn

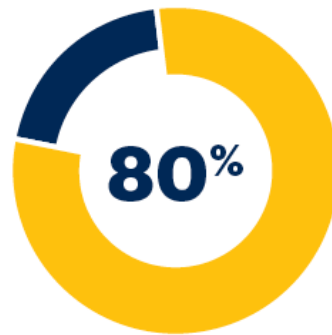
# THE DRIVERS - ENTERPRISE SHIFT & EDGE DC

## Enterprises That Will Close Their Traditional Data Centers

Percentages of Respondents



Today

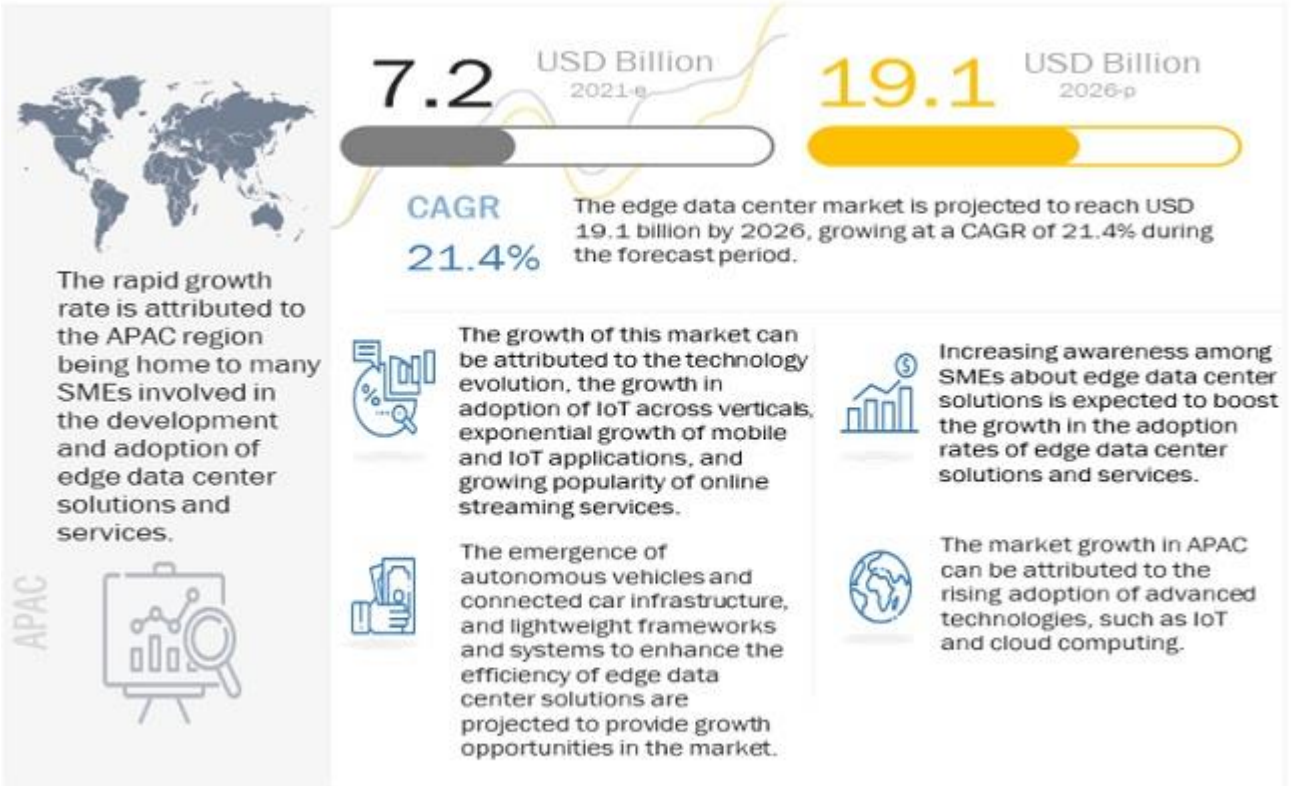


2025

Source: Gartner (February 2019)  
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Gartner

## Attractive Opportunities in Edge Data Center Market



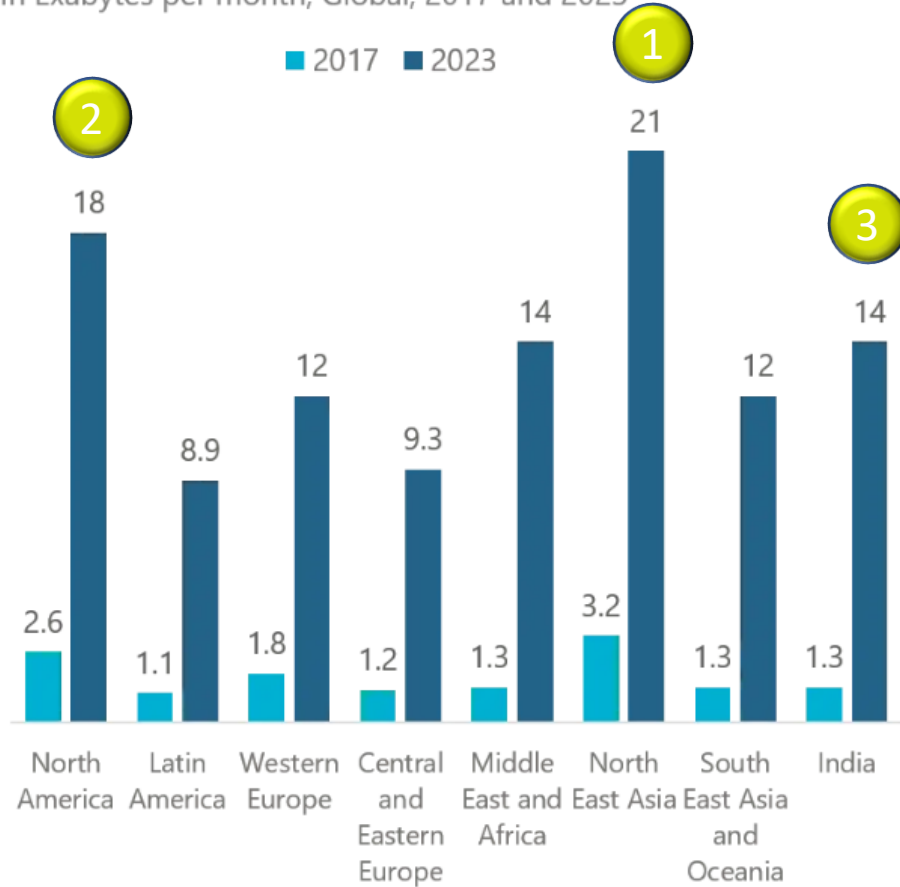
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# 5G - FUELING THE FUTURE

## Mobile Data Traffic

In Exabytes per month, Global, 2017 and 2023



SOURCE: Ericsson Mobility Report



BusinessToday.In

## THE 5G WAVE: HERE'S HOW INDIA STANDS

IN THE NEXT FIVE YEARS:



India is predicted to have **over 500 million** 5G subscribers



5G will account for **roughly 40%** of all mobile subscriptions in the country

AVERAGE DATA TRAFFIC PER SMARTPHONE:

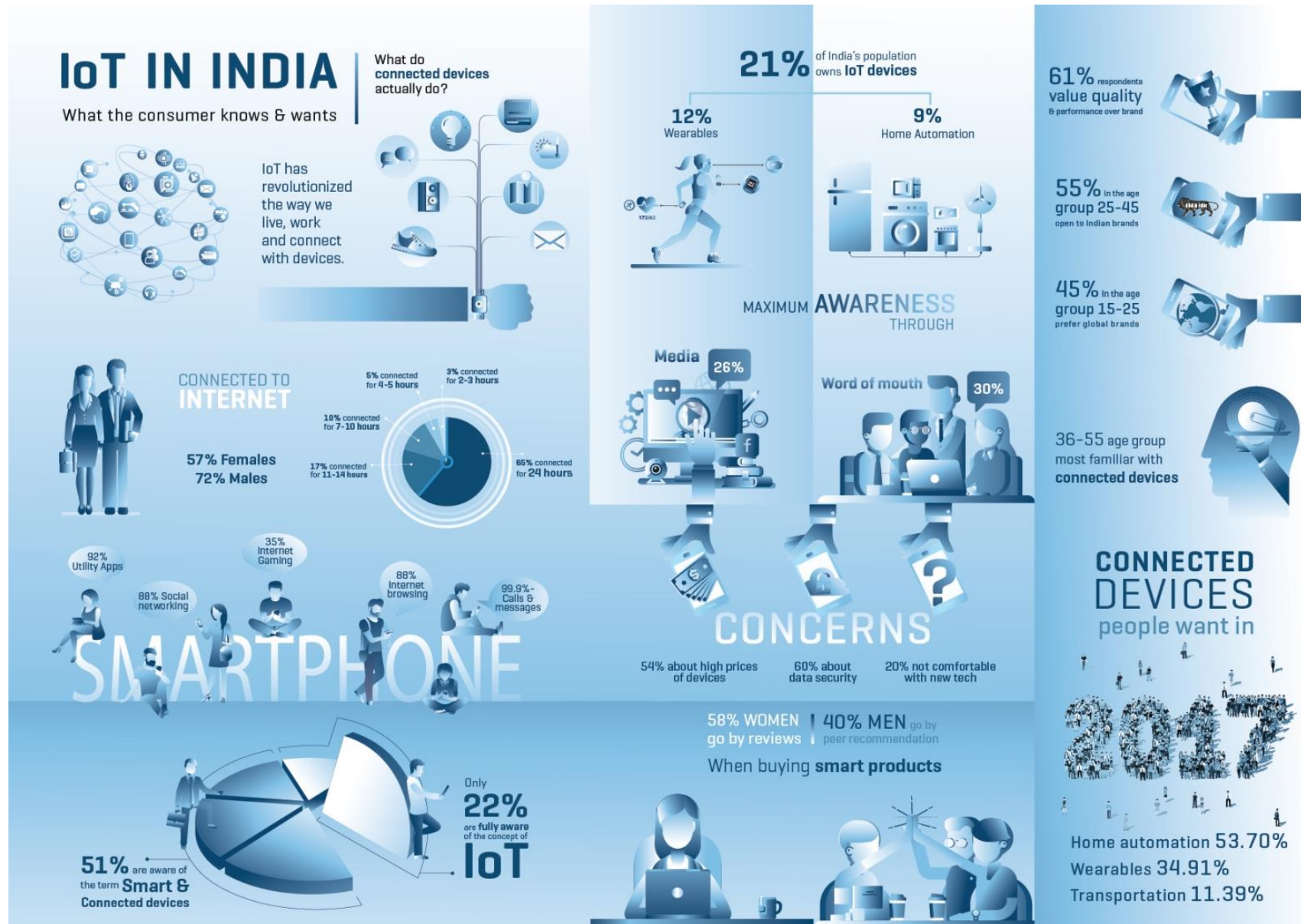


4G SUBSCRIPTIONS IN THE COUNTRY:



Source: Ericsson Mobility Report

# INDIA'S EVOLVING **INTERNET OF THINGS (IOT)** LANDSCAPE





*Next step*

**digital@core**

# Thank you

